14 July 2025

Commissioned research: Atria – We are slightly ahead of consensus for Q2E

Marketing material commissioned by Atria

Ahead of Atria's Q2 report, we maintain our estimates intact. We are in line with LSEG Data & Analytics consensus on sales and 3% ahead on adjusted EBIT for Q2E. We model EUR 17m adjusted EBIT for Q2E, down 8% y/y. We note strike impacts in Q2 that have likely caused some inefficiencies in Finland. In addition, we note availability issues with bovine in Finland which has become visible also in prices, and a cold weather that could have impacted the sales mix negatively in the grilling season. Atria is guiding for lower adjusted EBIT in 2025 compared to 2024 (EUR 65.4m) while we model EUR 66.2m, up 1% y/y, and 2% above consensus expectation of EUR 64.7m. Given the uncertain market conditions, we expect the company to maintain its guidance intact for now. Lastly, we note Atria has been awarded EUR 25m for clean transition investment support and we believe the company will proceed with its EUR 60-90m investment to modernise its convenience food production in Nurmo. We expect the final investment decision to be made in conjunction with the new strategy towards end of the year.

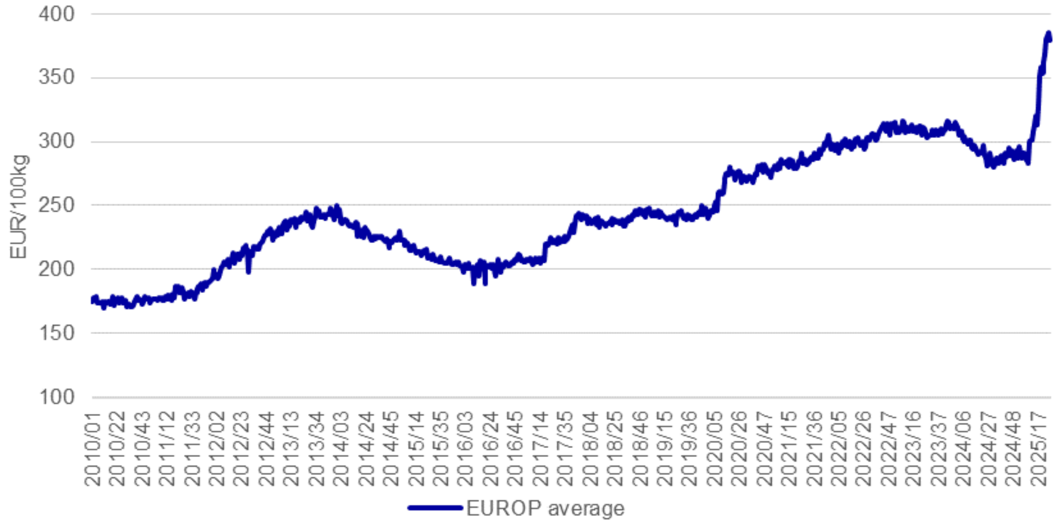
Modernisation of food factory in Nurmo

Atria announced on March that it will start planning for EUR 60-90m investment related to the production of convenience food at the Nurmo production plant. We note Business Finland has awarded Atria with EUR 25m clean transition investment support that we believe relates to modernisation of Atria's convenience food production in Nurmo. Following the positive decision from Business Finland, we believe the company will proceed with the planned investment. We expect the final decision for the investment to be made in conjunction with the renewal of the strategy in H2. We have modelled EUR 70m capex for the modernisation of the convenience food facility in Nurmo in 2026E-28E.

Availability issues with bovine

We note ongoing availability issues with bovine in Finland. We believe this mainly relates to declining milk production which could imply more structural than temporary challenge. Low availability of bovine has become visible also in pricing during the late spring/early summer in Finland. We do not expect this to have material impact on Q2 earnings while it poses some risks for H2 earnings owing to pricing periods, we believe.

PRICES FOR BOVINE (COWS) CARCASES IN FINLAND (EUR/100KG), 2010-2025



Source: Natural Resources Institute Finland

OUR ESTIMATES VERSUS CONSENSUS

		Nordea estimates				Consensus estimates				Difference %			
EURm	**2024**	**Q2 2025E**	**2025E**	**2026E**	**2027E**	**Q2 2025E**	**2025E**	**2026E**	**2027E**	**Q2 2025E**	**2025E**	**2026E**	**2027E**
Sales	**1,755**	**457**	**1,779**	**1,815**	**1,857**	**456**	**1787**	**1825**	**1866**	**0%**	**0%**	**-1%**	**0%**
Adj. EBIT	**65.5**	**17.0**	**66.2**	**69.2**	**71.7**	**16.5**	**64.7**	**67.3**	**69.3**	**3%**	**2%**	**3%**	**3%**
Adj. EBIT margin	3.7%	3.7%	3.7%	3.8%	3.9%	3.6%	3.6%	3.7%	3.7%	0.1pp	0.1pp	0.1pp	0.1pp
Adj. EPS	**1.37**	**0.37**	**1.42**	**1.57**	**1.68**	**0.35**	**1.36**	**1.49**	**1.55**	**5%**	**5%**	**5%**	**9%**
DPS	**0.69**		**0.70**	**0.75**	**0.80**		**0.73**	**0.77**	**0.81**		**-4%**	**-3%**	**-1%**

Source: Company data, LSEG Data & Analytics and Nordea estimates

SUMMARY TABLE - KEY FIGURES

EURm	**2021**	**2022**	**2023**	**2024**	**2025E**	**2026E**	**2027E**
Total revenue	1,540	1,697	1,753	1,755	1,779	1,815	1,857
EBITDA (adj.)	106	102	109	127	130	134	138
EBIT (adj.)	49.2	49.0	49.5	65.5	66.2	69.2	71.7
EBIT (adj.) margin	3.19%	2.89%	2.82%	3.73%	3.72%	3.81%	3.86%
EPS (adj. EUR)	0.97	1.54	1.04	1.37	1.42	1.57	1.68
EPS (adj.) growth	6.36%	58.7%	-32.5%	32.2%	3.64%	10.0%	7.44%
DPS (ord. EUR)	0.63	0.70	0.60	0.69	0.70	0.75	0.80
EV/Sales	0.32	0.30	0.34	0.33	0.36	0.36	0.35
EV/EBIT (adj.)	9.97	10.4	12.0	8.93	9.79	9.34	8.94
P/E (adj.)	11.9	6.02	10.1	7.86	9.76	8.87	8.26
P/BV	0.72	0.58	0.76	0.76	0.93	0.88	0.83
Dividend yield (ord.)	5.47%	7.55%	5.70%	6.39%	5.04%	5.40%	5.76%
FCF yield before A&D, lease-adj.	7.25%	-31.1%	-8.44%	15.8%	12.4%	6.63%	7.83%
Net debt	152	234	273	259	230	223	214
Net debt/EBITDA	2.39	2.25	2.73	2.02	1.76	1.67	1.55
ROIC	6.44%	6.32%	5.70%	7.37%	7.57%	7.81%	7.85%

Source: Company data and Nordea estimates

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