Nordea

Commissioned Equity Research

Flash comment

18 July 2024

Commissioned research: Incap – Full-year 2024 net sales and EBIT guidance was upgraded

Marketing material commissioned by Incap

Incap upgraded its 2024 full year guidance. Net sales is now guided to grow (previously decline) in 2024 y/y. Operating profit is expected to be about the same as in 2023 (previously decline y/y). The destocking effect from the main customer could end in Q2, while other customers are growing very well we believe. Moreover, the company has a better visibility towards the year end. Market consensus (LSEG) for net sales growth has already been 5%. Consensus for 2024 EBIT has been EUR 28m (2023: EUR 28m). We expect market consensus for 2024 EBIT to come up by EUR 2m (7%) after guidance upgrade.

SUMMARY TABLE - KEY FIGURES

EURm	2021	2022	2023	2024E	2025E	2026E
Total revenue	170	264	222	231	280	303
EBITDA (adj)	29	43	36	34	40	44
EBIT (adj)	26	39	31	29	35	38
EBIT (adj) margin	15.3%	14.7%	13.8%	12.4%	12.3%	12.4%
EPS (adj, EUR)	0.72	0.94	0.75	0.74	0.87	0.94
EPS (adj) growth	78.2%	30.8%	-20.1%	-1.7%	17.2%	8.8%
DPS (ord, EUR)	0.00	0.00	0.00	0.00	0.00	0.00
EV/Sales	2.7	2.0	1.0	1.4	1.1	1.0
EV/EBIT (adj)	17.8	13.2	7.2	11.6	9.2	7.8
P/E (adj)	21.8	18.2	10.3	16.2	13.8	12.7
P/BV	7.3	5.7	2.1	2.8	2.4	2.0
Dividend yield (ord)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FCF Yield bef A&D, lease adj	1.1%	-1.3%	15.3%	3.2%	4.5%	6.2%
Net debt	2	14	-8	-20	-35	-57
Net debt/EBITDA	0.1	0.3	-0.3	-0.6	-0.9	-1.4
ROIC after tax	34.5%	34.4%	22.5%	20.7%	23.4%	24.2%

Source: Company data and Nordea estimates

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