

Incap

Capital Goods
Finland

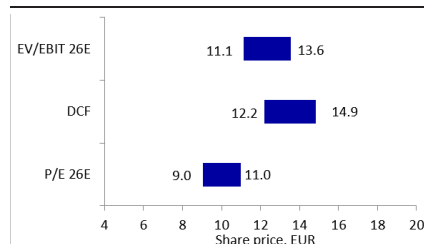
KEY DATA

Stock country	Finland
Bloomberg	ICP1V.FH
Reuters	ICP1V.HE
Share price, close	EUR 9.50
Free float	null
Market cap. (m)	EUR 277.8
Company website	www.incapcorp.com
Next report date	

PERFORMANCE



VALUATION APPROACH



ESTIMATE CHANGES

EURm	2026E	2027E	2028E
Total revenue	5%	6%	6%
EBITDA (rep.)	17%	15%	14%
EBIT (adj.)	11%	5%	5%
PTP	15%	5%	5%
EPS (rep. EUR)	19%	5%	5%
EPS (adj. EUR)	19%	5%	5%
DPS (ord. EUR)	n.a.	n.a.	n.a.

Source: Company data and Nordea estimates

Nordea IB & Equity - Analysts

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A genuine positive surprise in Q3

Organic revenue growth accelerated to 18% in Q3, which was a positive surprise. Relative profitability was also above market consensus. Moreover, strong order intake continued, supporting expectations for Q4. We conclude from this that Incap could be returning to growth mode after some weaker quarters. However, the biggest customer could reduce its orders in 2027 and the magnitude of this effect is uncertain. Despite the relatively good Q3, the full-year guidance was left intact. Our fair value range remains at EUR 10.6-12.9, based on our DCF analysis, backed by a peer group comparison.

Q3 net sales were up 56% y/y and 9% q/q

Q3 net sales came in at EUR 81m, compared to LSEG Data & Analytics consensus of EUR 73m. Organic revenue growth was 18%. Growth in Q3 was driven by the defence sector, according to the company. Incap (Lacón) supplies cable harnesses and electromechanical assemblies for the Leopard tank, for example. Incap's adjusted EBITA was EUR 8.6m (consensus: EUR 7.0m) in Q3. Q3 proves that margins can recover above 10%, but it does not yet prove that Incap can sustainably return to its historical profitability of 12-14%. Nevertheless, higher utilisation rates were visible in relative profitability, with the comparable EBITA margin reaching 10.7%, versus only 8.8% in Q2. Moreover, synergies from the Lacón acquisition are materialising. Lacón can now offer Incap's production platform in India and Slovakia for its customers. The company maintained its 2026 guidance of EUR 270-290m in revenue and EUR 26-29m in comparable EBITA.

The biggest customer could reduce its orders in 2027

We forecast that the biggest customer accounts for EUR 80-90m of annual net sales. The total loss of this revenue could be a material problem, but a EUR 40m decline in orders, for example, would reduce 2027E net sales by ~12%, we calculate. Incap expects to compensate for a possible order decline with current and new customers. The company's biggest customer was behind the high EBITA margins in 2018-24, and a major change in the customer portfolio could potentially push Incap's margins below 10% in the medium term.

Incap may not deserve its historical peak valuation multiple yet

Incap's 2026E P/E and EV/EBIT combined are ~27% below the peer group median. The valuation looks attractive, but high volatility and unpredictability in net sales and EBITA have not totally vanished. Earnings growth also needs to begin converting into free cash flow. However, the combination of 8-14% medium-term sales growth, with a stable ~11% EBITA margin and improving cash conversion, could be sufficient to justify a materially higher valuation. Improving customer diversification will presumably lower volatility in the long term.

SUMMARY TABLE - KEY FIGURES

EURm	2022	2023	2024	2025	2026E	2027E	2028E
Total revenue	263.8	221.6	230.1	214.6	294.1	330.5	353.6
EBITDA (adj.)	42.7	35.7	36.4	32.3	41.0	49.3	52.5
EBIT (adj.)	38.9	30.5	30.1	25.7	27.2	33.3	36.4
EBIT (adj.) margin	14.7%	13.8%	13.1%	12.0%	9.25%	10.1%	10.3%
EPS (adj. EUR)	0.94	0.75	0.80	0.49	0.68	0.82	0.90
EPS (adj.) growth	30.8%	-20.1%	6.81%	-39.3%	39.5%	20.2%	10.2%
DPS (ord. EUR)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EV/Sales	1.95	0.99	1.13	1.10	0.91	0.73	0.60
EV/EBIT (adj.)	13.2	7.17	8.65	9.19	9.80	7.26	5.85
P/E (adj.)	18.2	10.3	12.8	20.1	14.0	11.6	10.5
P/BV	5.73	2.13	2.27	2.14	1.80	1.56	1.36
Dividend yield (ord.)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FCF yield before A&D, lease-adj.	-1.25%	15.2%	10.4%	5.72%	3.68%	8.97%	10.1%
Net debt	13.6	-8.48	-41.2	-53.3	-13.2	-38.3	-66.6
Net debt/EBITDA	0.32	-0.25	-1.16	-1.67	-0.32	-0.78	-1.27
ROCE	43.1%	25.2%	22.2%	17.8%	15.2%	15.4%	15.4%

Source: Company data and Nordea estimates

Revisions and estimates

ESTIMATE REVISIONS (EURm; EPS IN EUR)

	New estimates				Old estimates				Difference %			
	Q4 2026E	2026E	2027E	2028E	Q4 2026E	2026E	2027E	2028E	Q4 2026E	2026E	2027E	2028E
Sales	83.2	294.1	330.5	353.6	76.6	279.2	311.7	336.6	9%	5%	6%	5%
Adj. EBIT	8.7	27.2	33.3	36.4	7.4	24.3	31.7	35.0	18%	12%	5%	4%
Adj. EBIT margin	10.5%	9.2%	10.1%	10.3%	9.7%	8.7%	10.2%	10.4%	0.8pp	0.5pp	-0.1pp	-0.1pp
Adj. EPS (EUR)	0.22	0.68	0.82	0.90	0.18	0.56	0.78	0.86	19%	20%	5%	4%

Source: Nordea estimates

OUR ESTIMATES VS. CONSENSUS

	2026E	2027E	2028E	2026E	2027E	2028E	2026E	2027E	2028E
Sales (EURm)	294.1	330.5	353.6	280.0	320.0	341.0	5%	3%	4%
Adj. EBITA (EURm)	30.4	37.3	40.3	27.0	35.0	38.0	13%	6%	6%
Adj. EBITA margin	10.3%	11.3%	11.4%	9.6%	10.9%	11.1%	0.7pp	0.3pp	0.3pp
Adj. EPS (EUR)	0.68	0.82	0.90	0.56	0.75	0.84	21%	9%	7%

Source: LSEG Data & Analytics and Nordea estimates

ESTIMATES BY QUARTER (EURm)

	Q1 25	Q2 25	Q3 25	Q4 25	Q1 26	Q2 26	Q3 26	Q4 26E	Q1 27E	Q2 27E	Q3 27E	Q4 27E
Incap Group												
Sales	52.2	55.3	51.8	55.3	56.0	74.2	80.7	83.2	76.4	78.7	85.5	89.9
Sales growth (%)	2%	-4%	-16%	-7%	7%	34%	56%	50%	36%	6%	6%	8%
Adj. EBITA	6.1	6.3	5.8	8.2	5.2	6.6	8.9	9.7	8.1	8.5	10.0	10.7
Adj. EBITA margin (%)	11.7%	11.4%	11.1%	14.8%	9.2%	8.9%	11.0%	11.7%	10.6%	10.8%	11.7%	11.9%
Adj. EBIT	5.9	6.2	5.6	8.0	4.8	5.8	7.9	8.7	7.1	7.5	9.0	9.7
Adj. EBIT margin (%)	11.3%	11.1%	10.8%	14.5%	8.5%	7.8%	9.8%	10.5%	9.3%	9.5%	10.5%	10.8%
Net financials	-0.7	-1.6	-0.7	0.1	0.4	-0.6	0.5	-0.4	-0.4	-0.4	-0.4	-0.4
PTP	5.0	4.4	6.0	7.0	5.1	5.2	8.4	8.3	6.7	7.1	8.6	9.3
Net result adj.	4.0	1.1	3.1	6.2	3.9	2.9	6.9	6.3	5.1	5.4	6.5	7.1
Net result	3.8	0.9	4.2	5.1	3.9	2.9	6.9	6.3	5.1	5.4	6.5	7.1
EPS adj. (EUR)	0.14	0.04	0.11	0.21	0.13	0.10	0.23	0.22	0.17	0.18	0.22	0.24
EPS (EUR)	0.13	0.03	0.14	0.17	0.13	0.10	0.23	0.22	0.17	0.18	0.22	0.24

Source: Company data and Nordea estimates

Peer group financials

PEER GROUP FINANCIALS

	SALES (EURm)				SALES GROWTH				EBIT MARGIN			
	2024	2025	2026E	2027E	2024	2025	2026E	2027E	2024	2025	2026E	2027E
Hon Hai	202,096	220,190	298,476	397,264	11%	18%	36%	33%	3%	3%	4%	3%
Delta Electronics	12,408	15,078	21,357	29,963	5%	32%	39%	40%	12%	15%	18%	21%
Jabil Inc.	26,145	25,507	30,952	39,989	-17%	3%	21%	28%	5%	5%	6%	6%
Pegatron	33,155	30,357	34,349	43,237	-10%	-1%	12%	26%	1%	1%	2%	2%
Universal Scientific Industrial	8,031	7,207	8,919	10,777	0%	-2%	13%	21%	3%	3%	4%	5%
Fabrinet	2,691	2,918	4,077	5,435	9%	19%	36%	32%	10%	10%	11%	11%
ACCTON TECHNOLOGY	3,253	6,748	10,955	14,699	31%	125%	62%	34%	12%	13%	15%	15%
Venture Corporation	1,936	1,679	1,897	2,022	-10%	-7%	6%	7%	10%	9%	10%	10%
Sanmina	6,780	6,947	12,292	14,848	-15%	7%	75%	17%	5%	6%	7%	7%
INVENTEC	19,040	18,782	28,058	33,911	26%	7%	48%	21%	2%	2%	2%	2%
Plexus Corp	3,548	3,447	4,412	5,059	-6%	2%	22%	15%	5%	6%	6%	6%
Foxconn	4,300	4,260	4,994	5,945	6%	12%	14%	19%	6%	6%	7%	8%
Celestica	9,317	10,550	18,646	34,467	21%	28%	70%	85%	6%	7%	8%	9%
Ducommun	760	702	789	865	4%	5%	7%	10%	10%	10%	11%	12%
Sercomm	1,673	1,467	2,254	2,483	-9%	-5%	52%	9%	5%	3%	3%	4%
Note	341	353	411	466	-8%	-2%	19%	13%	9%	10%	9%	10%
Kitron	647	738	1,137	1,350	-17%	14%	61%	19%	8%	8%	10%	10%
Scanfil	780	797	1,014	1,098	-13%	2%	27%	8%	7%	7%	7%	7%
SIIX Corp	1,858	1,573	1,712	1,796	-2%	-4%	8%	5%	3%	3%	0%	0%
TT electronics	630	552	565	591	-15%	-8%	-2%	5%	5%	7%	8%	9%
Hanza AB	424	558	981	1,187	17%	24%	83%	21%	5%	7%	7%	8%
Cicor	512	663	768	851	23%	28%	16%	11%	7%	6%	6%	8%
Valuetronics	198	205	183	186	-17%	4%	-4%	-1%	10%	7%	11%	9%
Lacroix Group	494	445	460	486	-33%	-10%	2%	6%	6%	4%	6%	6%
Inission	188	204	233	257	-2%	3%	20%	10%	6%	5%	7%	7%
Group median					-2.4%	3.5%	20.6%	17.1%	5.9%	5.8%	6.7%	7.8%
Incap (Nordea)	230	215	294	330	3.8%	-6.7%	37.0%	12.4%	12.7%	11.8%	9.2%	10.1%
diff. from median (pp)					6.2	-10.3	16.4	-4.7	6.7	6.0	2.6	2.3

Source: LSEG Data & Analytics, company data and Nordea estimates

Peer group valuation

PEER GROUP VALUATION (x)

	P/E				EV/EBIT				P/B			
	2024	2025	2026E	2027E	2024	2025	2026E	2027E	2024	2025	2026E	2027E
Hon Hai	17.0	17.2	13.3	10.5	12.0	12.1	9.2	7.5	2.1	2.0	1.8	1.6
Delta Electronics	31.9	41.7	0.0	0.0	23.4	29.6	27.8	17.1	16.8	14.0	0.0	0.0
Jabil Inc.	9.8	34.6	31.3	16.5	9.3	16.2	18.4	11.9	17.2	20.0	19.9	13.5
Pegatron	14.6	12.8	18.0	14.0	16.9	13.6	15.4	11.6	1.4	1.3	1.3	1.3
Universal Scientific Industrial	22.0	35.7	20.7	13.5	16.0	30.0	17.5	10.6	2.4	2.3	2.1	1.9
Fabrinet	30.2	32.2	40.2	20.2	28.8	29.5	38.7	18.5	7.7	6.7	5.6	4.4
ACCTON TECHNOLOGY	36.2	25.3	20.5	14.8	30.1	19.0	16.1	11.5	32.0	19.1	10.4	6.7
Venture Corporation	15.5	19.2	17.6	16.3	9.6	12.6	11.9	11.0	1.5	1.5	1.4	1.4
Sanmina	17.6	25.6	14.5	12.5	10.3	14.3	10.7	9.1	4.3	4.1	3.3	2.7
INVENTEC	24.8	17.8	16.7	13.6	18.7	14.7	15.4	11.7	3.4	3.2	2.8	2.7
Plexus Corp	34.1	22.9	27.5	23.6	19.2	17.7	0.0	0.0	5.7	2.6	4.2	3.7
Foxconn	21.7	28.9	12.4	8.9	19.2	22.3	11.1	7.8	1.2	1.2	1.1	1.0
Celestica	25.6	41.3	26.3	13.9	17.9	31.9	20.0	10.5	5.6	15.1	n.a.	n.a.
Ducommun	30.3	44.6	37.5	30.5	18.4	21.7	28.0	23.0	3.7	3.7	3.5	3.2
Sercomm	16.3	20.1	12.0	9.4	11.5	14.6	9.8	8.0	1.4	1.3	1.3	1.2
Note	17.2	18.4	16.1	12.7	11.7	14.9	14.9	11.8	2.9	2.7	2.4	2.0
Kitron	20.5	28.3	24.2	19.6	14.3	20.6	18.5	14.8	9.6	6.6	4.9	4.2
Scanfil	13.9	16.0	16.5	14.3	10.9	10.4	14.0	12.4	2.7	2.6	2.3	2.1
SIIX Corp	15.1	24.8	9.1	8.8	10.4	8.3	n.a.	n.a.	0.8	0.8	0.7	0.7
TT electronics	18.4	23.8	16.8	12.8	8.3	7.8	10.4	9.2	1.4	1.4	n.a.	n.a.
Hanza AB	30.3	23.6	21.0	15.3	14.6	18.9	16.1	11.5	4.8	4.1	2.6	2.2
Cicor	7.3	34.1	20.6	14.4	7.8	15.7	15.3	11.0	4.1	4.0	3.2	2.6
Valuetronics	5.1	7.1	15.9	14.9	6.5	0.8	5.1	8.0	0.6	1.6	0.5	1.6
Lacroix Group	1.9	3.3	n.a.	n.a.	5.5	5.1	n.a.	n.a.	0.3	0.6	n.a.	n.a.
Inission	10.8	37.9	12.8	11.3	10.7	13.0	12.6	10.6	2.4	2.4	2.0	1.8
Group median	17.6	24.8	17.2	13.9	12.0	14.9	15.3	11.0	2.9	2.6	2.3	2.0
Incap (Nordea)	12.8	20.1	14.0	11.6	8.6	9.2	9.8	7.3	2.3	2.1	1.8	1.6
diff. from average	-28%	-19%	-19%	-17%	-28%	-39%	-36%	-34%	-22%	-19%	-23%	-23%

Source: LSEG Data & Analytics and Nordea estimates

Reported numbers and forecasts

INCOME STATEMENT

EURm	2018	2019	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E
Total revenue	59.0	71.0	106.5	169.8	263.8	221.6	230.1	214.6	294.1	330.5	353.6
- growth	21.5%	20.5%	49.9%	59.4%	55.3%	-16.0%	3.82%	-6.71%	37.0%	12.4%	7.00%
of which organic	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-6.34%	7.94%	8.75%	7.00%
of which FX	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA (rep.)	9.14	11.5	15.9	29.3	42.7	33.4	35.5	31.9	41.0	49.3	52.5
Depreciation and impairments PPE	-0.51	-1.38	-2.42	-2.77	-3.34	-4.62	-5.63	-5.96	-10.6	-12.1	-12.1
of which leased assets	0.00	-0.55	-1.31	-1.43	-1.41	-1.62	-1.69	-1.73	-1.76	-1.80	-1.83
EBITA	8.63	10.1	13.5	26.5	39.4	28.8	29.9	26.0	30.4	37.3	40.3
Amortisation and impairments	0.00	0.00	-0.93	-0.51	-0.49	-0.57	-0.67	-0.68	-3.20	-4.00	-3.92
EBIT	8.63	10.1	12.6	26.0	38.9	28.2	29.2	25.3	27.2	33.3	36.4
of which associates	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Associates excluded from EBIT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net financials	-0.69	-0.42	-1.09	-0.25	-2.32	-1.79	0.89	-2.98	-0.08	-1.59	-1.53
of which lease interest	0.00	-0.07	-0.18	-0.14	-0.14	-0.35	-0.42	-0.39	-0.58	-0.60	-0.62
Changes in value, net	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
PTP	7.94	9.66	11.5	25.7	36.6	26.4	30.1	22.3	27.1	31.7	34.9
Reported taxes	-2.09	-3.39	-2.29	-4.66	-9.03	-6.60	-7.35	-8.34	-7.10	-7.60	-8.37
Net profit from continued operations	5.85	6.27	9.22	21.1	27.6	19.8	22.7	14.0	20.0	24.1	26.5
Discontinued operations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Minority interests	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net profit to equity	5.85	6.27	9.22	21.1	27.6	19.8	22.7	14.0	20.0	24.1	26.5
EPS (rep. EUR)	0.27	0.29	0.40	0.72	0.94	0.67	0.77	0.47	0.68	0.82	0.90
DPS - total	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
of which ordinary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
of which extraordinary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Profit margin in %											
EBITDA	15.5%	16.1%	15.0%	17.2%	16.2%	15.1%	15.4%	14.9%	13.9%	14.9%	14.8%
EBITA	14.6%	14.2%	12.7%	15.6%	14.9%	13.0%	13.0%	12.1%	10.3%	11.3%	11.4%
EBIT	14.6%	14.2%	11.8%	15.3%	14.7%	12.7%	12.7%	11.8%	9.25%	10.1%	10.3%
Adjusted earnings											
EBITDA (adj.)	9.14	11.5	15.9	29.3	42.7	35.7	36.4	32.3	41.0	49.3	52.5
EBITA (adj.)	8.63	10.1	13.5	26.5	39.4	31.1	30.8	26.4	30.4	37.3	40.3
EBIT (adj.)	8.63	10.1	12.6	26.0	38.9	30.5	30.1	25.7	27.2	33.3	36.4
EPS (adj. EUR)	0.27	0.29	0.40	0.72	0.94	0.75	0.80	0.49	0.68	0.82	0.90
Adjusted profit margins in %											
EBITDA (adj.) margin	15.5%	16.1%	15.0%	17.2%	16.2%	16.1%	15.8%	15.1%	13.9%	14.9%	14.8%
EBITA (adj.) margin	14.6%	14.2%	12.7%	15.6%	14.9%	14.0%	13.4%	12.3%	10.3%	11.3%	11.4%
EBIT (adj.) margin	14.6%	14.2%	11.8%	15.3%	14.7%	13.8%	13.1%	12.0%	9.25%	10.1%	10.3%
Performance metrics											
CAGR last five years											
Net revenue (five-year CAGR)	18.0%	30.9%	28.4%	34.5%	40.3%	30.3%	26.5%	15.0%	11.6%	4.61%	9.80%
EBITDA (five-year CAGR)	n.m.	61.0%	34.0%	47.9%	53.8%	29.6%	25.4%	14.9%	6.99%	2.92%	9.45%
EBIT (five-year CAGR)	n.m.	56.9%	27.8%	47.1%	53.7%	26.7%	23.7%	15.0%	0.93%	-3.08%	5.24%
EPS (five-year CAGR)	n.a.	n.a.	n.a.	49.2%	45.8%	20.2%	21.8%	3.27%	-1.11%	-2.76%	6.00%
DPS (five-year CAGR)	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Average last five years											
Average EBIT margin	11.1%	12.4%	12.2%	13.6%	14.4%	13.9%	13.6%	13.4%	12.2%	11.1%	10.6%
Average EBITDA margin	11.8%	13.5%	14.1%	15.6%	16.2%	15.9%	15.8%	15.7%	15.1%	14.8%	14.8%

Source: Company data and Nordea estimates

VALUATION RATIOS

EURm	2018	2019	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E
ADJUSTED EARNINGS											
P/E (adj.)	4.64	10.1	9.15	21.8	18.2	10.3	12.8	20.1	14.0	11.6	10.5
EV/EBITDA (adj.)	3.25	5.51	5.63	15.8	12.0	6.13	7.16	7.30	6.50	4.89	4.06
EV/EBITA (adj.)	3.45	6.27	6.63	17.4	13.1	7.04	8.47	8.95	8.77	6.48	5.29
EV/EBIT (adj.)	3.45	6.27	7.12	17.8	13.2	7.17	8.65	9.19	9.80	7.26	5.85
REPORTED EARNINGS											
P/E	4.64	10.1	9.15	21.8	18.2	11.5	13.3	20.7	14.0	11.6	10.5
EV/Sales	0.50	0.89	0.84	2.72	1.95	0.99	1.13	1.10	0.91	0.73	0.60
EV/EBITDA	3.25	5.51	5.63	15.8	12.0	6.55	7.34	7.39	6.50	4.89	4.06
EV/EBITA	3.45	6.27	6.63	17.4	13.1	7.60	8.72	9.09	8.77	6.48	5.29
EV/EBIT	3.45	6.27	7.12	17.8	13.2	7.76	8.92	9.33	9.80	7.26	5.85
Dividend yield (ord.)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
FCF yield	7.14%	9.80%	-5.65%	0.98%	-1.24%	11.1%	9.99%	6.38%	-13.6%	9.62%	10.8%
FCF yield before A&D, lease-adj.	7.14%	8.93%	2.27%	1.12%	-1.25%	15.2%	10.4%	5.72%	3.68%	8.97%	10.1%
Payout ratio	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Source: Company data and Nordea estimates

BALANCE SHEET

EURm	2018	2019	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E
Intangible assets	0.91	0.91	11.7	12.1	11.2	13.7	14.1	12.9	29.7	25.7	21.7
of which R&D	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
of which other intangibles	0.02	0.02	4.64	4.52	4.03	5.50	5.52	4.68	11.5	7.48	3.56
of which goodwill	0.90	0.89	7.09	7.55	7.18	8.24	8.62	8.18	18.2	18.2	18.2
Tangible assets	4.54	7.32	11.4	13.9	20.9	29.7	30.9	31.2	58.0	55.7	53.6
of which leased assets	0.00	2.46	6.50	7.25	6.89	8.09	6.63	5.07	3.27	3.23	3.20
Shares associates	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Interest-bearing assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Deferred tax assets	0.14	0.15	0.74	0.85	0.36	1.01	1.00	0.67	0.69	0.71	0.74
Other non-IB non-current assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other non-current assets	0.18	0.20	0.21	0.35	0.65	0.45	0.46	0.38	0.39	0.40	0.40
Total non-current assets	5.78	8.58	24.1	27.1	33.1	44.9	46.5	45.2	88.7	82.5	76.5
Inventory	11.6	10.8	24.2	59.5	91.8	71.0	61.4	52.1	69.9	76.9	82.3
Accounts receivable	11.8	10.9	24.2	33.7	36.4	23.9	34.7	29.5	40.5	45.5	48.7
Short-term leased assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.80	1.83	1.87
Other current assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash and bank	2.89	6.16	3.90	9.25	7.56	42.6	72.2	80.8	70.7	90.8	113.0
Total current assets	26.3	27.9	52.3	102.4	135.8	137.4	168.3	162.4	182.9	215.0	245.9
Assets held for sale	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Total assets	32.1	36.5	76.4	129.5	168.8	182.3	214.9	207.6	271.6	297.5	322.3
Shareholders' equity	15.7	21.9	38.6	62.9	87.4	106.8	133.0	135.2	155.3	179.3	205.8
of which preferred stocks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
of which equity part of hybrid debt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Minority interest	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Equity	15.7	21.9	38.6	62.9	87.4	106.8	133.0	135.2	155.3	179.3	205.8
Deferred tax	0.00	0.00	0.88	0.85	0.62	1.30	1.70	2.07	2.07	2.07	2.07
Long-term interest-bearing debt	1.00	2.33	2.42	1.36	5.43	23.6	21.6	19.6	50.1	45.1	39.1
Pension provisions	0.30	0.32	0.30	0.31	0.28	0.26	0.31	0.42	0.00	0.00	0.00
Other long-term provisions	0.17	1.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other long-term liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non-current lease debt	0.00	1.78	3.38	2.35	5.22	6.56	5.42	3.77	3.78	3.74	3.70
Convertible debt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Shareholder debt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hybrid debt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total non-current liabilities	1.47	5.73	8.60	6.50	13.2	33.4	31.9	27.9	58.0	53.0	47.0
Accounts payable	9.83	7.40	25.5	52.9	56.8	37.8	45.5	39.4	54.0	60.6	64.9
Current lease debt	0.00	0.67	1.42	1.48	1.62	1.60	1.68	1.81	1.80	1.83	1.87
Other current liabilities	0.00	0.00	0.00	0.00	0.06	0.05	0.06	0.05	0.06	0.07	0.08
Short-term interest-bearing debt	4.50	1.39	2.05	5.75	8.90	2.27	2.23	2.29	1.79	1.79	1.79
Total current liabilities	14.9	9.70	29.5	60.5	67.8	42.2	50.0	44.0	58.3	65.1	69.5
Liabilities for assets held for sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total liabilities and equity	32.1	37.3	76.7	129.9	168.4	182.3	214.8	207.2	271.6	297.5	322.3
Balance sheet and debt metrics											
Net debt	2.61	0.01	5.37	1.70	13.6	-8.48	-41.2	-53.3	-13.2	-38.3	-66.6
of which lease debt	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Working capital	13.6	14.3	22.9	40.3	71.3	57.0	50.6	42.2	56.4	61.7	66.0
Invested capital	19.4	22.9	47.0	67.4	104.4	102.0	97.2	87.4	145.1	144.2	142.5
Capital employed	21.2	28.1	47.9	73.8	108.6	140.8	163.9	162.7	212.7	231.8	252.3
ROE	44.7%	33.3%	30.5%	41.5%	36.7%	20.4%	19.0%	10.4%	13.8%	14.4%	13.8%
ROIC	38.0%	36.3%	27.4%	34.5%	34.4%	22.5%	23.0%	21.1%	17.8%	17.5%	19.3%
ROCE	46.8%	42.8%	34.7%	44.1%	43.1%	25.2%	22.2%	17.8%	15.2%	15.4%	15.4%
Net debt/EBITDA	0.29	0.00	0.34	0.06	0.32	-0.25	-1.16	-1.67	-0.32	-0.78	-1.27
Interest coverage	7.84	12.8	8.79	28.1	54.6	20.4	16.3	4.80	36.8	18.1	20.2
Equity ratio	49.1%	58.6%	50.3%	48.4%	51.9%	58.5%	61.9%	65.3%	57.2%	60.3%	63.9%
Net gearing	16.6%	0.05%	13.9%	2.71%	15.6%	-7.94%	-31.0%	-39.4%	-8.50%	-21.4%	-32.3%

Source: Company data and Nordea estimates

CASH FLOW STATEMENT

EURm	2018	2019	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E
EBITDA (adj.) for associates	9.14	11.5	15.9	29.3	42.7	33.4	35.5	31.9	41.0	49.3	52.5
Paid taxes	-1.69	-2.54	-2.75	-4.53	-4.54	-5.11	-5.68	-8.81	-7.10	-7.60	-8.37
Net financials	-0.44	-0.40	-0.95	-0.55	-0.55	-1.11	-2.08	-1.89	-0.08	-1.59	-1.53
Change in provisions	0.64	0.85	-1.01	-0.16	0.05	0.02	0.10	0.09	-0.22	0.09	0.06
Change in other long-term non-IB	0.82	-0.03	1.02	-0.25	0.19	-0.44	1.21	-0.40	0.01	0.01	0.01
Cash flow to/from associates	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividends paid to minorities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other adj. to reconcile to cash flow	-1.35	-1.77	0.32	1.66	-2.43	-2.78	-3.12	3.74	0.00	0.00	0.00
Funds from operations (FFO)	7.13	7.58	12.6	25.4	35.4	24.0	25.9	24.6	33.6	40.3	42.6
Change in NWC	-3.00	-0.26	-7.85	-15.8	-36.3	20.7	12.7	2.36	-14.2	-5.32	-4.32
Cash flow from operations (CFO)	4.14	7.32	4.71	9.67	-0.81	44.6	38.6	27.0	19.5	34.9	38.3
Capital expenditure	-2.20	-1.12	-2.79	-4.52	-5.46	-6.82	-5.62	-8.75	-7.40	-8.03	-8.23
Free cash flow before A&D	1.94	6.19	1.92	5.15	-6.27	37.8	33.0	18.3	12.1	26.9	30.1
Proceeds from sale of assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.19	0.00	0.00	0.00
Acquisitions	0.00	0.00	-6.68	-0.65	0.04	-12.5	-2.89	0.00	-50.0	0.00	0.00
Free cash flow	1.94	6.19	-4.76	4.50	-6.23	25.3	30.1	18.4	-37.9	26.9	30.1
Free cash flow bef. A&D, lease adj.	1.94	5.64	1.92	5.15	-6.27	34.6	31.3	16.5	10.3	25.1	28.3
Dividends paid	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity issues	0.00	0.00	10.9	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net change in debt	-1.89	-2.39	-6.24	2.16	6.44	11.6	-3.76	-3.76	30.0	-5.00	-6.00
Other financing adjustments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2.16	-1.80	-1.83
Other non-cash adjustments	-0.02	-0.54	-2.18	-1.31	-1.91	-1.95	3.25	-6.10	0.00	0.00	0.00
Change in cash	0.03	3.27	-2.26	5.35	-1.69	35.0	29.6	8.58	-10.1	20.1	22.3
Cash flow metrics											
Capex/D&A	432.0%	81.6%	83.5%	137.5%	142.8%	131.3%	89.3%	131.7%	53.6%	50.0%	51.3%
Capex/sales	3.73%	1.58%	2.62%	2.66%	2.07%	3.08%	2.44%	4.08%	2.52%	2.43%	2.33%
Key information											
Share price, year-end (current)	1.24	2.90	3.69	15.7	17.1	7.72	10.2	9.82	9.50	9.50	9.50
Market cap	27.1	63.2	84.3	459.9	501.0	227.4	301.6	289.2	279.8	279.8	279.8
Enterprise value	29.8	63.2	89.7	461.6	514.6	218.9	260.3	235.9	266.6	241.5	213.2
Diluted no. of shares, year-end (m)	21.8	21.8	22.9	29.3	29.3	29.4	29.4	29.4	29.4	29.4	29.4

Source: Company data and Nordea estimates

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As of 26 October 2026

Recommendation structure and fair value sensitivity (absolute ratings)

Buy:	Positive share price potential versus our fair value and we see a compelling investment case to buy the share.
Sell:	Negative share price potential versus our fair value and we see a compelling investment case to sell the share.
Hold:	Share in line with our fair value and/or no compelling investment case.

We calculate our fair values by weighting DCF, DDM, SOTP, asset-based and other standard valuation methods. When applicable, we set a 12-month target price by applying an appropriate premium/discount and/or other relevant adjustment to our fair value to reflect the share price potential we see within the coming 12 months. Our fair values are sensitive to changes in valuation assumptions, of which growth, margins, tax rates, working capital ratios, investment-to-sales ratios and cost of capital are typically the most sensitive.

It should be noted that our fair values would change by a disproportionate factor if changes are made to any or all valuation assumptions, owing to the non-linear nature of the standard valuation models applied (mentioned above). As a consequence of the standard valuation models we apply, changes of 1-2 percentage points in any single valuation assumption can change the derived fair value by as much as 30% or more. Dividend payouts are included in the target price. All research is produced on an ad hoc basis and will be updated when the circumstances require it.

Nordea ESG rating methodology

For a description of the methodology used in our proprietary ESG ratings, please refer to <https://research.nordea.com/esg-methodology.pdf>

Completion Date

29/10/2026 22:07 CET

Market-making obligations and other significant financial interest

Nordea has no market-making obligations in Incap shares.

As of today, Nordea Abp holds no positions of 0.5% or more of shares issued by Incap.

As of the publication of this report, the issuer does not hold a position exceeding 5% of the total shares issued in Nordea Abp.

Investment banking transactions and/or services

In view of Nordea's position in its markets, readers should assume that the bank may currently or may in the coming three months and beyond be providing or seeking to provide confidential investment banking and/or ancillary services to the company/companies.

Distribution of recommendations (transactions)*

Recommendation	% distribution
Buy	66.29%
Hold	31.46%
Sell	2.25%

As of 26 October 2026

* Companies under coverage with which Nordea has ongoing or completed public investment banking transactions.

Equity risk rating

Nordea risk rating: Incap

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As a measure of the company's operational risk we, apply a risk rating scale of 1-5 where 1 is the lowest risk and 5 is the highest. The risk rating is calculated using a weighted average of earnings/cash flow predictability, earnings quality and backwardlooking asset beta. For the most illiquid stocks, the risk rating is also adjusted for liquidity risk. The risk rating is then converted to asset beta and used to calculate the cost of capital. It is thus implicitly included in our fair value calculations.

Issuer Review

This report has not been reviewed by the Issuer prior to publication.

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