

Raketech Group Holding

Media
Sweden

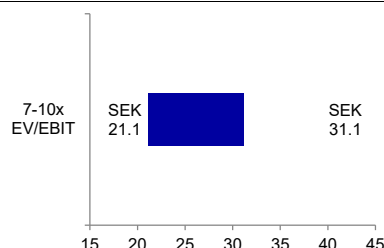
KEY DATA

Stock country	Sweden
Bloomberg	RAKE SS
Reuters	RAKE.ST
Share price (close)	SEK 19.12
Free Float	45%
Market cap. (bn)	EUR 0.08/SEK 0.81
Website	www.raketech.com
Next report date	17 Aug 2022

PERFORMANCE



VALUATION APPROACH



ESTIMATE CHANGES

Year	2022E	2023E	2024E
Sales	0%	0%	0%
EBIT (adj)	0%	0%	0%

Source: Nordea estimates

Nordea Markets - Analysts

Marlon Värnik
AnalystKlas Danielsson
Analyst

Negative organic growth in Q2E due to Finland

As sporting activity tends to soften throughout the second quarter with major leagues finishing their seasons, we expect activity levels to drop towards the end of Q2. However, we argue that April saw exceptionally weak sporting results, and hence we view the April trading update as being indicative for the rest of the quarter. We expect Q2 revenue of EUR 11.4m, with revenue down 4% organically y/y due to Casinofeber and headwinds in the Finnish market. We leave our estimates unchanged and lower our fair value range to SEK 21.1-31.1 (SEK 26.1-36.6), reflecting 2022E EV/EBIT of 7-10x.

Q2E: Negative organic growth

We forecast that revenue will be down 4% organically y/y in Q2, mainly explained by tough comps for the Casinofeber brand but also recent regulatory headwinds in the Finnish market. We estimate Q2 revenue of EUR 11.4m, up 30% y/y, mainly due to M&A (34%). As we enter a seasonally weak quarter with lower tipster activity in the US, we expect the adjusted EBITDA margin to come down towards 37.5% for the quarter due to negative scalability effects, as the cost base will remain fairly intact q/q. We forecast adjusted EBITDA of EUR 4.3m in Q2 and continue to expect full-year 2022 numbers to be in line with Raketech's guidance.

Solid underlying momentum

Based on our data, we conclude that casino activity levels have been somewhat stable throughout the quarter, whereas sports betting activity softened towards the latter part of Q2. We expect the Japanese market to continue its strong momentum, whereas the Indian IPL league finished in May, which had some negative effect in June. We argue that the Canadian affiliate market remains tough in Ontario, as bonus offers are not allowed to be shown on affiliate websites.

Organic growth to accelerate during H2

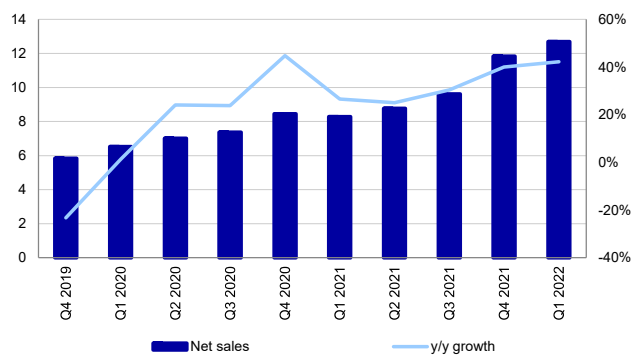
We expect organic growth to accelerate during the second half of 2022 as we enter a seasonally strong period with the World Cup 2022 towards the end of the year, boosted further by Infinileads adding to organic growth from July onwards, as well as increased activity in the US market. We trim our fair price multiple range from EV/EBIT of 8-11x to 7-10x, reflecting a higher risk premium and a slightly more uncertain outlook as activity might slow down due to recession. We lower our fair value range to SEK 21.1-31.1 (from SEK 26.1-36.6).

SUMMARY TABLE - KEY FIGURES

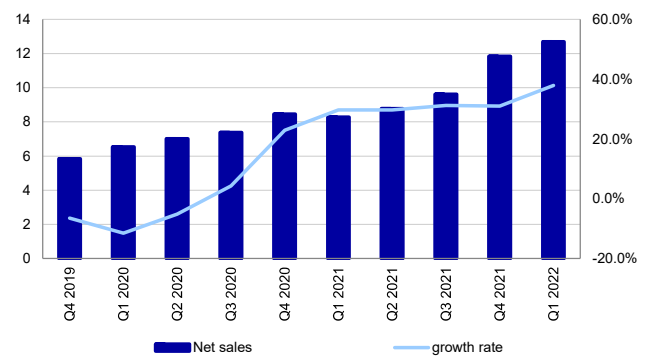
EURm	2018	2019	2020	2021	2022E	2023E	2024E
Total revenue	26	24	29	39	52	59	64
EBITDA (adj)	14	11	12	16	21	26	28
EBIT (adj)	13	7	7	10	13	17	19
EBIT (adj) margin	49.7%	29.7%	23.0%	25.1%	25.5%	28.4%	29.1%
EPS (adj, EUR)	0.16	0.16	0.15	0.19	0.22	0.28	0.32
EPS (adj) growth	1.7%	-2.1%	-2.3%	21.8%	16.3%	30.1%	14.3%
DPS (ord, EUR)	0.00	0.00	0.00	0.00	0.11	0.14	0.16
EV/Sales	2.8	1.4	1.3	2.5	1.7	1.3	0.9
EV/EBIT (adj)	5.7	4.7	5.5	10.1	6.5	4.4	3.0
P/E (adj)	11.9	5.8	7.0	12.5	8.2	6.3	5.5
P/BV	1.2	0.5	0.6	1.2	0.8	0.8	0.7
Dividend yield (ord)	0.0%	0.0%	0.0%	0.0%	6.1%	7.9%	9.0%
FCF Yield bef A&D, lease	-6.4%	33.9%	31.0%	14.9%	24.2%	29.1%	31.9%
Net debt	0	-1	-3	-1	9	-4	-21
Net debt/EBITDA	0.0	0.0	-0.3	-0.1	0.4	-0.1	-0.7
ROIC after tax	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

Source: Company data and Nordea estimates

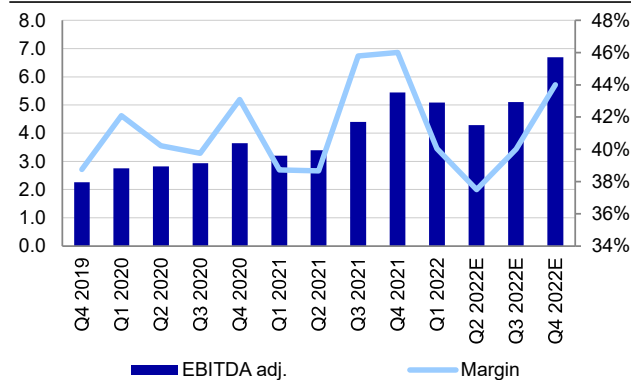
Key charts

NET SALES PER QUARTER (EURm) AND Y/Y GROWTH (%)


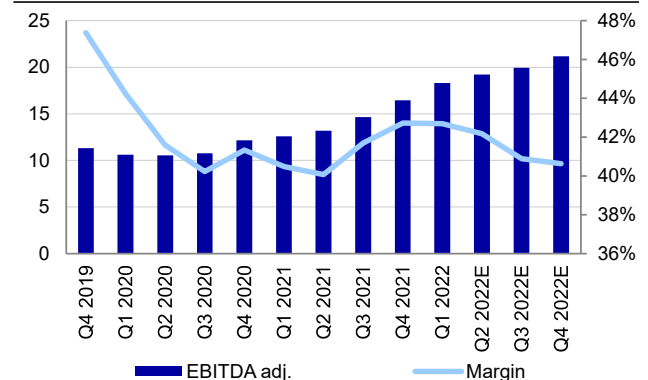
Source: Company data and Nordea estimates

NET SALES (EURm) AND Y/Y GROWTH (%), LAST 12 MONTHS


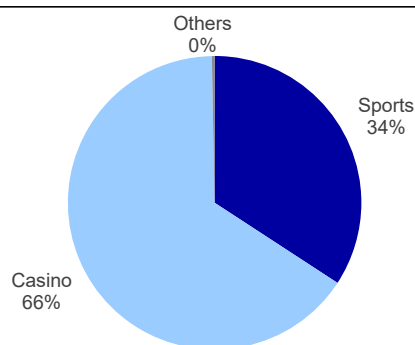
Source: Company data and Nordea estimates

ADJ. EBITDA PER QUARTER (EURm) AND MARGIN (%)


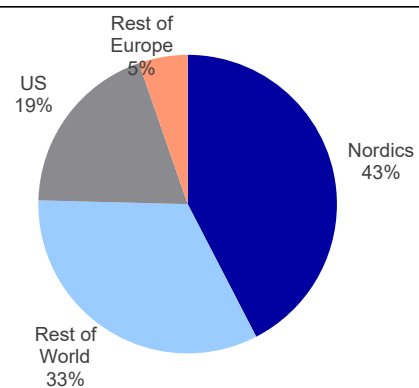
Source: Company data and Nordea estimates

ADJ. EBITDA (EURm) AND MARGIN (%), LAST 12 MONTHS


Source: Company data and Nordea estimates

VERTICAL SPLIT, Q1 2022


Source: Company data and Nordea

DETAILED MARKET OVERVIEW, Q1 2022


Source: Company data and Nordea

Detailed estimates

RAKETECH: QUARTERLY ESTIMATES

EURm	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022E	Q3 2022E	Q4 2022E
Revenue	8.5	8.3	8.8	9.6	11.8	12.7	11.4	12.8	15.2
Other operating income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total revenue	8.5	8.3	8.8	9.6	11.8	12.7	11.4	12.8	15.2
Direct costs	-2.5	-2.9	-3.1	-2.7	-2.8	-3.6	-3.1	-3.4	-4.0
Personnel expenses	-1.2	-1.2	-1.1	-1.2	-1.3	-2.1	-2.1	-2.2	-2.3
Depreciation and amortisation	-1.4	-1.6	-1.8	-1.7	-1.6	-1.9	-1.9	-1.9	-2.1
Other operating expenses	-1.1	-1.0	-1.1	-1.3	-2.3	-1.9	-1.9	-2.0	-2.3
Adjusted EBIT	2.3	1.6	1.6	2.7	3.8	3.2	2.3	3.2	4.6
Non-recurring items	0.0	0.0	0.0	-0.3	0.0	0.0	0.0	0.0	0.0
Reported EBIT	2.3	1.6	1.6	2.4	3.8	3.2	2.3	3.2	4.6
Net financials	0.0	-0.4	-0.3	-0.4	-0.7	-0.7	-0.7	-0.7	-0.7
Profit before tax	2.3	1.2	1.3	2.0	3.1	2.5	1.6	2.5	3.9
Income tax	-0.2	-0.1	-0.1	-0.2	-0.2	-0.3	-0.2	-0.3	-0.4
Profit after tax	2.1	1.1	1.2	1.9	2.9	2.2	1.5	2.2	3.4
EPS adj. (EUR)	0.06	0.03	0.03	0.05	0.07	0.05	0.03	0.05	0.08
Key ratios & assumptions									
Revenue growth, y/y	45%	27%	25%	30%	40%	42%	30%	33%	28%
EBITDA adj.	3.6	3.2	3.4	4.4	5.4	5.1	4.3	5.1	6.7
EBITDA adj. growth	61%	17%	20%	50%	49%	59%	26%	16%	23%
EBIT adj. growth	161%	5%	5%	84%	68%	106%	46%	18%	20%
EPS adj. growth	-707%	7%	1%	46%	24%	73%	1%	5%	14%
EBITDA adj. margin	43.1%	38.7%	38.7%	45.8%	46.0%	40.1%	37.5%	40.0%	44.0%
EBIT adj. margin	26.7%	18.9%	18.2%	28.0%	32.1%	25.3%	20.5%	25.0%	30.0%
Tax rate	10.1%	5.1%	5.1%	7.4%	7.4%	11.6%	11.6%	11.6%	11.6%

Source: Company data and Nordea estimates

Estimate revisions

We leave our estimates unchanged

We leave our estimates unchanged ahead of Q2 results as we continue to expect activity levels to drop towards the end of the quarter. However, as April was abnormally weak in the sports vertical, we argue that the April trading update is indicative of the rest of the quarter. We expect the cost base to be in line q/q but slightly down on direct costs as activity is expected to drop q/q. We expect continuing headwinds in the Finnish market due to the new regulatory framework. Together with tough y/y comps for CasinoFeber, we argue that this will trigger negative organic growth of 4% in Q2. It is important to emphasise that we assess Raketeck's UK exposure to be less than 1%, and hence are not overly concerned about the white paper that is expected to be published shortly. In total, we lower our fair value range to SEK 21.1-31.1 (SEK 26.1-36.6), reflecting an EV/EBIT range of 7-10x. We reduce our EV/EBIT multiple slightly due to increased risk premium and a more uncertain outlook as activity might slow down due to recession.

RAKETECK: ESTIMATE REVISIONS

	New estimates			Old Estimates			Difference		
EURm	2022E	2023E	2024E	2022E	2023E	2024E	2022E	2023E	2024E
Revenue	52.1	58.8	64.1	52.1	58.8	64.1	0%	0%	0%
Other operating income	0.0	0.0	0.0	0.0	0.0	0.0	-	-	-
Total revenue	52.1	58.8	64.1	52.1	58.8	64.1	0%	0%	0%
Direct costs	-14.1	-14.7	-15.2	-14.1	-14.7	-15.2	0%	0%	0%
Personnel expenses	-8.7	-9.8	-11.0	-8.7	-9.8	-11.0	0%	0%	0%
Depreciation and amortisation	-7.9	-8.8	-9.6	-7.9	-8.8	-9.6	0%	0%	0%
Other operating expenses	-8.1	-8.8	-9.6	-8.1	-8.8	-9.6	0%	0%	0%
Adjusted EBIT	13.3	16.7	18.7	13.3	16.7	18.7	0%	0%	0%
Non-recurring items	0.0	0.0	0.0	0.0	0.0	0.0	-	-	-
Reported EBIT	13.3	16.7	18.7	13.3	16.7	18.7	0%	0%	0%
Interest payable on borrowings	-2.8	-2.8	-2.8	-2.8	-2.8	-2.8	-	-	-
Finance costs	0.0	0.0	0.0	0.0	0.0	0.0	-	-	-
Finance income	0.0	0.0	0.0	0.0	0.0	0.0	-	-	-
Other non-operating income	0.0	0.0	0.0	0.0	0.0	0.0	-	-	-
Profit before tax	10.5	13.9	15.9	10.5	13.9	15.9	0%	0%	0%
Income tax	-1.2	-1.6	-1.8	-1.2	-1.6	-1.8	-	-	-
Profit after tax	9.3	12.3	14.0	9.3	12.3	14.0	0%	0%	0%
EPS adj. (EUR)	0.22	0.28	0.32	0.22	0.28	0.32	0%	0%	0%
Key ratios									
Sales growth	35%	13%	9%	35%	13%	9%	0pp	0pp	0pp
EBIT adj. growth	38%	25%	12%	38%	25%	12%	0pp	0pp	0pp
EBITDA adj.	21.2	25.5	28.3	21.2	25.5	28.3	0%	0%	0%
EBITDA adj. margin	40.6%	43.4%	44.1%	40.6%	43.4%	44.1%	0.0pp	0.0pp	0.0pp
EBIT adj. margin	25.5%	28.4%	29.1%	25.5%	28.4%	29.1%	0.0pp	0.0pp	0.0pp
Tax rate	11.6%	11.6%	11.6%	11.6%	11.6%	11.6%	0.0pp	0.0pp	0.0pp

Source: Nordea estimates

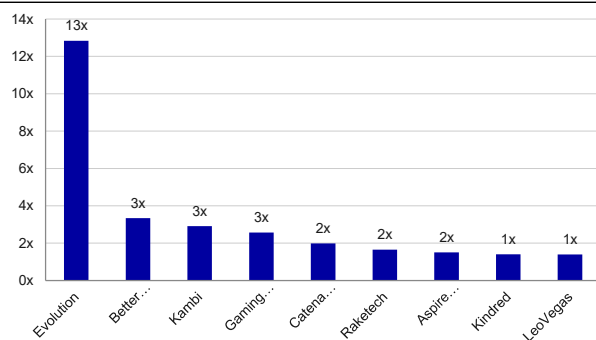
Valuation

ONLINE GAMBLING: PEER VALUATION

	Mcap. SEKm	EV/Sales		EV/EBITDA		EV/EBIT adj.		P/E adj.		EPS growth		Yield	ROE	Sales	EBIT	EBIT margin
		2022E	2023E	2022E	2023E	2022E	2023E	2022E	2023E	2022E	2023E	2022E	2022E	CAGR	2021-2023	2022E
Nordic																
Supplier/ platform																
Evolution	202,213	12.8x	10.2x	18.1x	14.4x	20.1x	15.7x	22.2x	18.2x	40%	23%	2.3%	26%	20%	22%	64%
Kambi	5,567	2.9x	2.6x	8.0x	6.2x	14.3x	11.6x	20.5x	16.3x	-44%	25%	0.0%	17%	5%	-10%	20%
Aspire Global	3,750	1.5x	1.3x	8.0x	7.0x	10.8x	8.8x	16.8x	13.8x	-12%	22%	2.7%	21%	0%	4%	14%
Operators																
Betsson	7,746	1.0x	0.9x	5.5x	5.2x	7.7x	7.1x	9.8x	9.0x	-16%	10%	5.2%	14%	7%	-2%	13%
Kindred	20,579	1.4x	1.2x	10.3x	6.7x	15.3x	8.6x	17.9x	10.4x	-61%	75%	3.3%	18%	2%	-13%	10%
LeoVegas	6,195	1.4x	1.3x	12.0x	10.0x	18.7x	13.5x	17.7x	14.6x	3%	56%	3.1%	32%	6%	42%	8%
Affiliates																
Catena Media	2,604	2.0x	1.8x	4.3x	3.9x	5.4x	4.9x	7.0x	6.2x	4700%	13%	0.0%	24%	8%	0%	37%
Gaming Innovation Group	2,065	2.6x	2.2x	7.0x	5.2x	14.4x	8.2x	18.2x	9.1x	380%	100%	0.0%	27%	16%	54%	18%
Better Collective	7,854	3.3x	2.8x	10.0x	8.0x	11.5x	8.9x	13.3x	10.3x	59%	29%	3.9%	15%	20%	26%	29%
Raketeck	783	1.6x	1.5x	4.0x	3.3x	6.2x	4.9x	8.1x	6.4x	16%	27%	3.1%	12%	16%	25%	27%
Median	5,881	1.8x	1.6x	8.0x	6.4x	12.9x	8.7x	17.3x	10.3x	9%	26%	2.9%	19%	7%	13%	19%
International																
888	9,236	0.3x	0.3x	1.6x	1.3x	3.2x	2.4x	9.2x	6.1x	-14%	37%	0.0%	43%	40%	34%	9%
Bet-at-home	877	0.8x	0.8x	23.6x	16.3x	212.2x	32.6x	395.8x	74.2x	101%	433%	0.0%	N.A.	16%	39%	17%
Entain (prev. GVC)	95,588	2.2x	2.1x	9.7x	8.4x	15.2x	11.2x	17.2x	12.6x	43%	40%	1.6%	13%	6%	17%	15%
IGT	41,444	2.5x	2.5x	6.4x	6.1x	11.5x	11.1x	17.2x	12.6x	-	-	4.0%	14%	-	-	-
Flutter (PaddyPower)	186,185	2.6x	2.2x	15.8x	10.9x	22.3x	14.1x	28.6x	16.3x	9%	68%	2.4%	5%	4%	3%	22%
Playtech	20,997	1.8x	1.7x	7.0x	6.4x	12.2x	10.9x	17.2x	16.1x	58%	16%	1.1%	9%	1%	20%	17%
Rank Group	4,841	0.8x	0.7x	-	3.2x	-	8.0x	-	6.2x	132%	109%	0.6%	10%	10%	17%	12%
Scientific Games	47,548	5.5x	5.0x	14.7x	13.2x	33.2x	23.5x	42.5x	18.2x	-	93%	N.A.	38%	7%	15%	14%
Tabcorp	16,853	1.9x	1.8x	12.2x	10.5x	61.4x	31.5x	54.0x	31.8x	-89%	95%	8.5%	3%	34%	-191%	5%
XLMedia	973	1.1x	1.0x	3.5x	3.1x	6.4x	4.4x	7.4x	7.1x	-	5%	0.0%	-	-	-	-
DraftKings Inc	56,652	2.3x	1.7x	-	-	-	-	-	-	4%	38%	0.0%	-111%	2%	-	-
Gan Ltd	1,365	0.6x	0.5x	6.4x	3.5x	-	-	-	-	21%	76%	0.0%	-6%	-21%	-40%	3%
Penn National	53,831	2.4x	2.4x	8.0x	7.8x	13.5x	12.8x	18.1x	12.9x	-33%	41%	0.0%	8%	-	-	-
Median	20,997	1.9x	1.7x	8.0x	7.1x	14.3x	11.2x	17.7x	12.9x	15%	54%	0.3%	9%	7%	-2%	13%

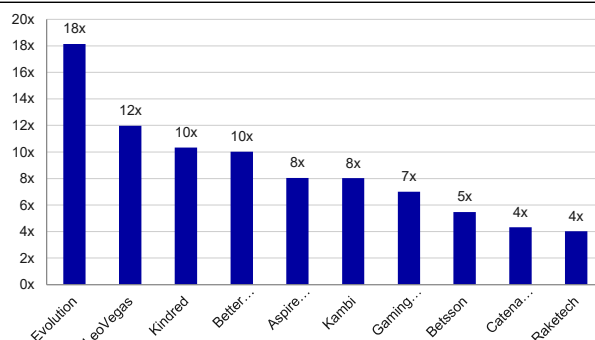
Source: Company data, Refinitiv and Nordea estimates

SWEDISH ONLINE GAMBLING: 2022E EV/SALES



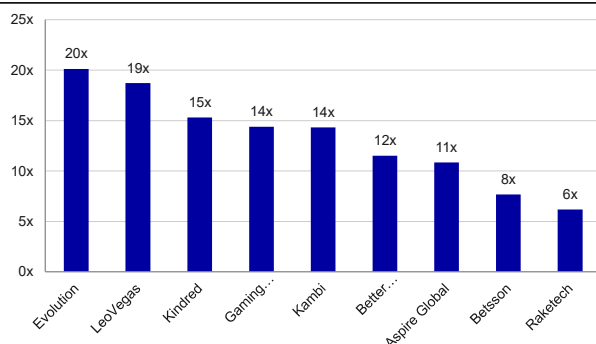
Source: Company data, Refinitiv and Nordea estimates

SWEDISH ONLINE GAMBLING: 2022E EV/EBITDA



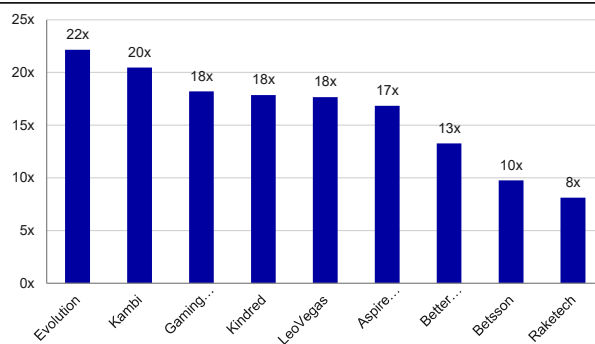
Source: Company data, Refinitiv and Nordea estimates

SWEDISH ONLINE GAMBLING: 2022E EV/EBIT



Source: Company data, Refinitiv and Nordea estimates

SWEDISH ONLINE GAMBLING: 2022E P/E



Source: Company data, Refinitiv and Nordea estimates

Reported numbers and forecasts

INCOME STATEMENT

EURm	2014	2015	2016	2017	2018	2019	2020	2021	2022E	2023E	2024E
Total revenue	n.a.	2	10	17	26	24	29	39	52	59	64
Revenue growth	n.a.	n.a.	399.0%	64.3%	49.1%	-6.5%	23.0%	31.0%	35.3%	13.0%	9.0%
of which organic	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
of which FX	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA	0	0	8	9	13	13	12	16	21	26	28
Depreciation and impairments PPE	0	0	0	0	0	0	0	0	0	0	0
of which leased assets	0	0	0	0	0	0	0	0	0	0	0
EBITA	0	0	8	9	13	12	12	16	21	25	28
Amortisation and impairments	0	0	0	-1	-2	-4	-5	-7	-8	-9	-10
EBIT	n.a.	0	8	9	11	8	7	9	13	17	19
of which associates	0	0	0	0	0	0	0	0	0	0	0
Associates excluded from EBIT	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net financials	0	0	0	-3	-6	-1	-1	-2	-3	-3	-3
of which lease interest	0	0	0	0	0	0	0	0	0	0	0
Changes in value, net	0	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	0	0	8	6	5	7	6	8	11	14	16
Reported taxes	0	0	0	0	0	0	0	-1	-1	-2	-2
Net profit from continued operations	0	0	8	6	5	7	6	7	9	12	14
Discontinued operations	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Minority interests	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net profit to equity	0	0	8	6	5	7	6	7	9	12	14
EPS, EUR	n.a.	n.a.	0.20	0.15	0.12	0.19	0.15	0.18	0.22	0.28	0.32
DPS, EUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.11	0.14	0.16
of which ordinary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.11	0.14	0.16
of which extraordinary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Profit margin in percent

EBITDA	n.a.	3.6%	77.3%	55.3%	50.4%	52.7%	40.9%	41.9%	40.6%	43.4%	44.1%
EBITA	n.a.	3.6%	77.3%	55.1%	50.0%	51.9%	40.0%	41.8%	40.5%	43.2%	44.0%
EBIT	n.a.	3.6%	76.9%	51.4%	43.7%	35.1%	22.5%	24.3%	25.5%	28.4%	29.1%

Adjusted earnings

EBITDA (adj)	0	0	8	10	14	11	12	16	21	26	28
EBITA (adj)	0	0	8	10	14	11	12	16	21	25	28
EBIT (adj)	0	0	8	9	13	7	7	10	13	17	19
EPS (adj, EUR)	n.a.	n.a.	0.20	0.16	0.16	0.16	0.15	0.19	0.22	0.28	0.32

Adjusted profit margins in percent

EBITDA (adj)	n.a.	3.6%	77.3%	56.4%	56.3%	47.4%	41.3%	42.7%	40.6%	43.4%	44.1%
EBITA (adj)	n.a.	3.6%	77.3%	56.2%	56.0%	46.5%	40.4%	42.5%	40.5%	43.2%	44.0%
EBIT (adj)	n.a.	3.6%	76.9%	52.5%	49.7%	29.7%	23.0%	25.1%	25.5%	28.4%	29.1%

Performance metrics

CAGR last 5 years											
Net revenue	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	69.6%	29.8%	24.9%	18.2%	21.8%
EBITDA	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	176.2%	14.9%	17.4%	14.7%	17.6%
EBIT	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	145.1%	3.1%	8.6%	8.4%	17.4%
EPS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-2.4%	7.3%	18.7%	11.1%
DPS	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Average last 5 years											
Average EBIT margin	n.a.	n.a.	n.a.	n.a.	n.a.	46.1%	40.4%	33.0%	28.8%	26.8%	26.6%
Average EBITDA margin	n.a.	n.a.	n.a.	n.a.	n.a.	54.5%	51.7%	46.9%	44.2%	43.1%	42.5%

VALUATION RATIOS - ADJUSTED EARNINGS

EURm	2014	2015	2016	2017	2018	2019	2020	2021	2022E	2023E	2024E
P/E (adj)	n.a.	n.a.	n.a.	n.a.	11.9	5.8	7.0	12.5	8.2	6.3	5.5
EV/EBITDA (adj)	n.a.	n.a.	n.a.	n.a.	5.0	2.9	3.0	5.9	4.1	2.9	2.0
EV/EBITA (adj)	n.a.	n.a.	n.a.	n.a.	5.1	3.0	3.1	6.0	4.1	2.9	2.0
EV/EBIT (adj)	n.a.	n.a.	n.a.	n.a.	5.7	4.7	5.5	10.1	6.5	4.4	3.0

VALUATION RATIOS - REPORTED EARNINGS

EURm	2014	2015	2016	2017	2018	2019	2020	2021	2022E	2023E	2024E
P/E	n.a.	n.a.	n.a.	n.a.	15.9	4.7	7.2	13.1	8.2	6.3	5.5
EV/Sales	n.a.	n.a.	n.a.	n.a.	2.83	1.39	1.26	2.54	1.67	1.26	0.89
EV/EBITDA	n.a.	n.a.	n.a.	n.a.	5.6	2.6	3.1	6.1	4.1	2.9	2.0
EV/EBITA	n.a.	n.a.	n.a.	n.a.	5.7	2.7	3.1	6.1	4.1	2.9	2.0
EV/EBIT	n.a.	n.a.	n.a.	n.a.	6.5	4.0	5.6	10.4	6.5	4.4	3.0
Dividend yield (ord.)	n.a.	n.a.	n.a.	n.a.	0.0%	0.0%	0.0%	0.0%	6.1%	7.9%	9.0%
FCF yield	n.a.	n.a.	n.a.	n.a.	-7.4%	8.1%	6.6%	-24.2%	15.3%	22.7%	30.0%
FCF Yield bef A&D, lease adj	n.a.	n.a.	n.a.	n.a.	-6.4%	33.9%	31.0%	14.9%	24.2%	29.1%	31.9%
Payout ratio	n.a.	n.a.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	50.0%	50.0%	50.0%

Source: Company data and Nordea estimates

BALANCE SHEET

EURm	2014	2015	2016	2017	2018	2019	2020	2021	2022E	2023E	2024E
Intangible assets	0	0	18	46	66	74	81	128	127	123	115
of which R&D	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
of which other intangibles	0	0	18	46	66	74	81	124	121	117	109
of which goodwill	0	n.a.	n.a.	n.a.	0	n.a.	0	4	6	6	6
Tangible assets	0	0	0	0	0	0	0	0	1	1	1
of which leased assets	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0
Shares associates	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Interest bearing assets	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Deferred tax assets	0	0	0	0	0	n.a.	0	0	0	0	0
Other non-IB non-current assets	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Other non-current assets	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Total non-current assets	0	0	18	47	66	74	81	128	127	124	116
Inventory	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Accounts receivable	0	1	1	3	4	4	5	6	8	10	10
Short-term leased assets	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Other current assets	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Cash and bank	0	0	0	3	8	4	5	3	-7	5	23
Total current assets	0	1	1	6	12	8	10	9	1	15	33
Assets held for sale	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Total assets	0	1	19	53	78	82	91	137	128	139	149
Shareholders equity	0	0	9	16	59	65	71	85	94	102	110
Of which preferred stocks	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Of which equity part of hybrid debt	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Minority interest	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Total Equity	0	n.a.	n.a.	n.a.	n.a.	n.a.	71	85	94	102	110
Deferred tax	0	0	0	0	1	1	2	2	2	2	2
Long term interest bearing debt	0	0	0	28	8	3	0	0	0	0	0
Pension provisions	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Other long-term provisions	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Other long-term liabilities	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Non-current lease debt	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Convertible debt	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Shareholder debt	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Hybrid debt	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Total non-current liabilities	0	0	1	29	13	10	10	11	11	11	11
Short-term provisions	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Accounts payable	0	1	9	6	4	2	2	3	3	4	4
Current lease debt	0	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0	0
Other current liabilities	0	0	0	2	3	5	6	15	18	20	22
Short term interest bearing debt	0	0	0	0	0	n.a.	2	2	2	2	2
Total current liabilities	0	1	9	8	7	7	10	19	23	26	28
Liabilities for assets held for sale	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Total liabilities and equity	0	1	19	53	78	82	91	115	128	139	149
Balance sheet and debt metrics											
Net debt	0	0	0	25	0	-1	-3	-1	9	-4	-21
of which lease debt	0	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0	0
Working capital	0	0	-8	-6	-2	-3	-3	-11	-13	-14	-16
Invested capital	0	0	10	41	64	71	78	117	115	109	100
Capital employed	0	0	9	44	67	69	73	87	96	104	112
ROE	n.m.	38.1%	n.m.	47.0%	12.2%	11.6%	8.2%	9.2%	10.4%	12.5%	13.3%
ROIC	n.m.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
ROCE	n.m.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Net debt/EBITDA	n.m.	-0.3	0.0	2.6	0.0	0.0	-0.3	-0.1	0.4	-0.1	-0.7
Interest coverage	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Equity ratio	n.m.	24.3%	46.9%	29.8%	75.2%	79.1%	77.6%	74.0%	73.6%	73.6%	73.9%
Net gearing	n.m.	n.a.	n.a.	n.a.	n.a.	n.a.	-4.3%	-1.5%	9.9%	-3.5%	-18.8%

Source: Company data and Nordea estimates

CASH FLOW STATEMENT

EURm	2014	2015	2016	2017	2018	2019	2020	2021	2022E	2023E	2024E
EBITDA (adj) for associates	0	0	8	9	13	13	12	16	21	26	28
Paid taxes	0	0	0	0	0	0	0	-1	-1	-2	-2
Net financials	0	0	0	-3	-6	-1	-1	-2	-3	-3	-3
Change in provisions	0	0	0	0	0	0	0	0	0	0	0
Change in other LT non-IB	0	0	0	0	4	1	3	0	0	0	0
Cash flow to/from associates	0	0	0	0	0	0	0	0	0	0	0
Dividends paid to minorities	0	0	0	0	0	0	0	0	0	0	0
Other adj to reconcile to cash flow	0	0	-1	1	5	-2	-2	2	0	0	0
Funds from operations (FFO)	0	0	7	8	14	11	12	16	17	21	24
Change in NWC	0	0	9	-3	-3	0	0	-2	2	2	1
Cash flow from operations (CFO)	0	0	16	5	11	11	12	15	19	23	25
Capital expenditure	0	0	-16	-28	-16	0	0	0	0	0	0
Free cash flow before A&D	0	0	0	-23	-5	11	12	15	19	23	25
Proceeds from sale of assets	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	0	0
Acquisitions	0	0	0	0	-1	-9	-10	-39	-7	-5	-2
Free cash flow	0	0	0	-23	-5	3	3	-24	12	18	23
Free cash flow bef A&D, lease adj	0	0	0	-23	-5	11	12	15	19	23	25
Dividends paid	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	0	0	-5	-6
Equity issues / buybacks	0	n.a.	n.a.	n.a.	n.a.	n.a.	0	9	0	0	0
Net change in debt	0	0	0	28	-23	-4	-2	15	0	0	0
Other financing adjustments	0	n.a.	n.a.	-2	-4	-1	0	0	-23	0	0
Other non-cash adjustments	0	0	0	0	0	0	0	-2	0	0	0
Change in cash	0	0	0	3	4	-3	1	-2	-11	13	17
Cash flow metrics											
Capex/D&A	n.m.	n.m.	n.m.	n.m.	n.m.	0.6%	-0.4%	-1.7%	2.0%	2.0%	2.0%
Capex/Sales	n.a.	1.1%	n.m.	n.m.	61.8%	0.1%	-0.1%	-0.3%	0.3%	0.3%	0.3%
Key information											
Share price year end (/current)	n.a.	n.a.	n.a.	n.a.	2	1	1	2	2	2	2
Market cap.	n.a.	n.a.	n.a.	n.a.	72	34	40	99	78	78	78
Enterprise value	n.a.	n.a.	n.a.	n.a.	72	33	37	98	87	74	57
Diluted no. of shares, year-end (m)	0.0	37.9	37.9	37.9	37.9	37.4	37.4	42.4	43.6	43.6	43.6

Source: Company data and Nordea estimates

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Nordea Bank Abp	Nordea Bank Abp, filial i Sverige	Nordea Danmark, Filial af Nordea Bank Abp, Finland	Nordea Bank Abp, filial i Norge
Nordea Markets Division, Research Visiting address: Aleksis Kiven katu 7, Helsinki FI-00020 Nordea Finland Tel: +358 9 1651 Fax: +358 9 165 59710 Reg.no. 2858394-9 Satamaradankatu 5 Helsinki	Nordea Markets Division, Research Visiting address: Smålandsgatan 17 SE-105 71 Stockholm Sweden Tel: +46 8 614 7000 Fax: +46 8 534 911 60	Nordea Markets Division, Research Visiting address: Grønlandsvej 10 DK-2300 Copenhagen S Denmark Tel: +45 3333 3333 Fax: +45 3333 1520	Nordea Markets Division, Research Visiting address: Essendropsgate 7 N-0107 Oslo Norway Tel: +47 2248 5000 Fax: +47 2256 8650