

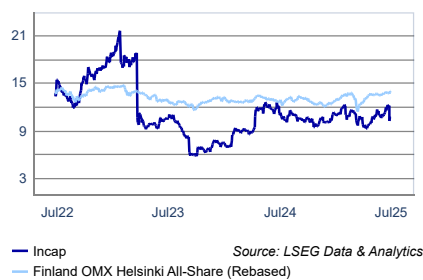
Incap

Capital Goods
Finland

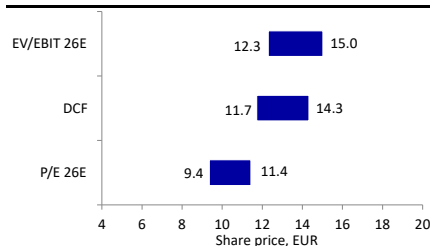
KEY DATA

Stock country	Finland
Bloomberg	ICP1V.FH
Reuters	ICP1V.HE
Share price (close)	EUR 10.82
Free float	
Market cap. (bn)	EUR 0.32/EUR 0.32
Website	www.incapcorp.com
Next report date	24 Oct 2025

PERFORMANCE



VALUATION APPROACH (EUR/SHARE)



Source: Nordea estimates

ESTIMATE CHANGES

Year	2025E	2026E	2027E
Sales	-6%	-5%	-4%
EBIT (adj)	-10%	-6%	-6%

Source: Nordea estimates

Nordea IB & Equity - Analysts

Pasi Väisänen
Director

Uncertainty could persist in H2 2025

Some customers have postponed their orders due to uncertainties related to the US trade war. Another negative driver for the weak Q2 was depreciation of the USD and INR against the EUR. We downgrade our estimates because of the negative profit warning issued on 22 July 2025. A trade deal with the US and India, however, could be a positive trigger for Incap in H2 2025. Our new fair value range for the Incap share is EUR 11.1-13.6 (12.1-14.8), based on our DCF analysis and backed by a peer group comparison. Incap's 2025E-26E P/E and EV/EBIT combined are 19% below the peer group median. With declining net sales and declining EBIT in 2025 y/y, we believe Incap could maintain small valuation discount to peers.

Revenue growth was -4% in Q2 y/y

Market hesitation continued in Q2 but there were a slight increase in volumes for the biggest customer in the quarter. Q2 net sales were EUR 55.3m (LSEG consensus: EUR 57.5m). The company's clean EBIT was EUR 6.3m (consensus: EUR 7.0m). The EBIT margin was the lowest seen in the last six quarters, indicating that product mix was not favourable in Q2. High financial expenses in Q2 were related to FX changes and should not be repeated in H2 2025. Uncertainty in the global market will likely persist, hence the company expects the net sales development to remain at a similar level in H2 as in Q2 2025. Incap has customers which are exporting to the US. Guidance for net sales is EUR 210-230m for 2025. Operating profit is guided to be EUR 23-29m this year. Our new net sales forecast for 2025 is EUR 223m, and our adjusted EBIT projection is EUR 26.9m.

Company's valuation is burdened by a high net cash position

Incap's 2025E EV/EBIT is currently 32% below the peer group median. One reason for low EV/EBIT value is net debt of EUR -35m. The company's net gearing is -27%. It could make sense for Incap to increase its leverage for several reasons. Investments in core operations are yielding strongly and the company's valuation is now burdened by a high net cash position. Several parallel negotiations regarding potential acquisitions are underway. Organic growth momentum could be missing in the short term, but we do not expect profitability to become a problem, because Incap has shown proactive management of its capacity and costs in the past.

SUMMARY TABLE - KEY FIGURES

EURm	2021	2022	2023	2024	2025E	2026E	2027E
Total revenue	170	264	222	230	223	251	276
EBITDA (adj)	29	43	36	36	34	39	42
EBIT (adj)	26	39	31	30	27	32	35
EBIT (adj) margin	15.3%	14.7%	13.8%	13.1%	12.1%	12.7%	12.6%
EPS (adj, EUR)	0.72	0.94	0.75	0.80	0.55	0.81	0.88
EPS (adj) growth	78.2%	30.8%	-20.1%	6.8%	-31.7%	47.1%	9.1%
DPS (ord, EUR)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EV/Sales	2.7	2.0	1.0	1.1	1.2	0.9	0.8
EV/EBIT (adj)	17.8	13.2	7.2	8.7	9.6	7.4	6.1
P/E (adj)	21.8	18.2	10.3	12.8	19.8	13.4	12.3
P/BV	7.3	5.7	2.1	2.3	2.1	1.9	1.6
Dividend yield (ord)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FCF Yield bef A&D, lease	1.1%	-1.3%	15.2%	10.4%	6.4%	6.4%	7.3%
Net debt	2	14	-8	-41	-62	-82	-105
Net debt/EBITDA	0.1	0.3	-0.3	-1.2	-1.9	-2.1	-2.5
ROIC after tax	34.5%	34.4%	22.5%	23.0%	21.8%	26.5%	27.8%

Source: Company data and Nordea estimates

Revisions and estimates

ESTIMATE REVISIONS (EURm; EPS IN EUR)

	New estimates				Old estimates				Difference %			
	Q3 2025E	2025E	2026E	2027E	Q3 2025E	2025E	2026E	2027E	Q3 2025E	2025E	2026E	2027E
Sales	58	223	251	276	62	237	263	288	-7%	-6%	-5%	-4%
Adj. EBIT	7.3	26.9	32.0	34.8	8.1	29.9	34.2	37.1	-10%	-10%	-6%	-6%
Adj. EBIT margin	12.6%	12.1%	12.7%	12.6%	13.0%	12.6%	13.0%	12.9%	-0.4pp	-0.5pp	-0.2pp	-0.3pp
Adj. EPS (EUR)	0.19	0.55	0.81	0.88	0.21	0.76	0.87	0.95	-12%	-28%	-8%	-7%

Source: Nordea estimates

OUR ESTIMATES VS. CONSENSUS

	Nordea estimates				Consensus estimates				Difference %			
	Q3 2025E	2025E	2026E	2027E	Q3 2025E	2025E	2026E	2027E	Q3 2025E	2025E	2026E	2027E
Sales (EURm)	58	223	251	276	62	237	265	290	-6%	-6%	-5%	-5%
Adj. EBIT (EURm)	7.3	26.9	32.0	34.8	8.0	30.0	34.0	37.0	-8%	-10%	-6%	-6%
Adj. EBIT margin	12.6%	12.1%	12.7%	12.6%	12.9%	12.7%	12.9%	12.8%	-0.3pp	-0.6pp	-0.1pp	-0.2pp
Adj. EPS (EUR)	0.19	0.55	0.81	0.88	0.21	0.75	0.87	0.97	-11%	-27%	-7%	-9%

Source: LSEG Data & Analytics and Nordea estimates

ESTIMATES BY QUARTER (EURm)

	Q1 23	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25	Q3 25E	Q4 25E
Incap Group												
Sales	72.7	56.4	50.1	42.4	51.4	57.6	61.8	59.3	52.2	55.3	58.1	57.5
Sales growth (%)	36%	-8%	-29%	-46%	-29%	2%	23%	40%	2%	-4%	-6%	-3%
Adj. EBITDA	12.4	9.3	7.6	5.8	7.5	8.4	9.5	10.3	7.4	7.7	8.8	9.0
Adj. EBITDA margin (%)	17%	17%	15%	14%	15%	15%	15%	17%	14%	14%	15%	16%
Adj. EBIT	11.4	8.3	6.4	4.4	6.2	7.0	8.0	8.9	5.9	6.2	7.3	7.5
Adj. EBIT margin (%)	16%	15%	13%	10%	12%	12%	13%	15%	11%	11%	13%	13%
Net financials	-0.4	-0.2	0.1	-1.3	0.3	-0.3	-2.4	3.3	-0.7	-1.6	-0.2	-0.2
PTP	10.9	7.3	5.8	2.4	6.3	6.5	5.4	11.9	5.0	4.4	7.0	7.1
Net result adj.	8.5	6.5	5.1	2.1	5.1	5.3	3.8	9.4	4.0	1.1	5.5	5.6
Net result	8.4	5.7	4.4	1.4	4.9	5.1	3.6	9.1	3.8	0.9	5.3	5.4
EPS adj. (EUR)	0.29	0.22	0.17	0.07	0.17	0.18	0.13	0.32	0.14	0.04	0.19	0.19
EPS (EUR)	0.28	0.19	0.15	0.05	0.17	0.17	0.12	0.31	0.13	0.03	0.18	0.18

Source: Company data and Nordea estimates

Peer group financials

PEER GROUP FINANCIALS

	SALES (EURm)				SALES GROWTH				EBIT MARGIN			
	2023	2024	2025E	2026E	2023	2024	2025E	2026E	2023	2024	2025E	2026E
Hon Hai Precision Industry Co Ltd	181 989	202 096	232 258	266 496	-7%	11%	16%	15%	3%	3%	3%	3%
Delta Electronics Inc	11 849	12 408	14 544	16 329	4%	5%	19%	12%	10%	12%	13%	14%
Jabil Inc	32 010	26 145	24 674	26 034	4%	-17%	2%	6%	5%	5%	5%	6%
Pegatron Corp	37 117	33 155	34 485	36 060	-5%	-10%	3%	5%	1%	1%	1%	2%
Universal Scientific Industrial Shangh	7 761	8 031	7 301	8 172	-11%	0%	0%	12%	4%	3%	3%	4%
Fabrinet	2 425	2 691	2 898	3 295	17%	9%	19%	13%	11%	10%	10%	11%
Accton Technology Corp	2 486	3 253	5 560	6 277	9%	31%	76%	13%	13%	12%	13%	13%
Venture Corporation Ltd	2 078	1 936	1 767	1 811	-22%	-10%	-6%	3%	10%	10%	9%	9%
Sanmina Corp	8 453	6 780	7 182	7 715	13%	-15%	8%	7%	6%	5%	6%	6%
Inventec Corp	15 202	19 040	19 431	20 756	-5%	26%	8%	7%	1%	2%	2%	2%
Plexus Corp	3 983	3 548	3 425	3 701	10%	-6%	3%	8%	5%	5%	6%	6%
Foxconn Interconnect Technology Ltd	3 802	4 300	4 532	5 266	-7%	6%	17%	16%	6%	6%	6%	7%
Celestica Inc	7 214	9 317	9 327	10 975	10%	21%	14%	18%	5%	6%	7%	7%
Ducommun Inc	686	760	708	760	6%	4%	5%	7%	8%	10%	10%	11%
Sercomm Corp	1 848	1 673	1 692	2 037	-3%	-9%	3%	15%	5%	5%	5%	5%
Note AB (publ)	382	341	351	382	15%	-8%	2%	9%	10%	9%	10%	10%
Kitron ASA	775	647	704	835	21%	-17%	9%	19%	9%	8%	9%	9%
Scanfil Oyj	902	780	842	988	7%	-13%	9%	17%	7%	7%	7%	7%
SLIX Corp	1 990	1 858	1 820	1 810	12%	-2%	-3%	6%	4%	3%	0%	0%
TT electronics PLC	708	630	575	596	-1%	-15%	-8%	4%	8%	5%	6%	7%
Hanza AB	373	424	532	599	17%	17%	22%	13%	8%	5%	7%	8%
Cicor Technologies Ltd	420	512	646	743	24%	23%	25%	15%	6%	7%	7%	8%
Valuetronics Holdings Ltd	237	198	205	202	-1%	-17%	4%	5%	5%	10%	7%	9%
Lacroix Group SA	734	636	581	491	4%	-13%	0%	-15%	3%	1%	1%	5%
Inission AB	198	188	191	216	14%	-2%	0%	13%	7%	6%	6%	6%
Group median					6.2%	-2.4%	5.2%	11.5%	5.7%	5.9%	6.5%	6.9%
Incap (Nordea)	222	230	223	251	-16.0%	3.8%	-3.0%	12.5%	12.7%	12.7%	11.7%	12.7%
diff. from median (pp)					-22.2	6.2	-8.2	1.0	7.0	6.7	5.2	5.8

Source: LSEG Data & Analytics, company data and Nordea estimates

Peer group valuation

PEER GROUP VALUATION (x)

	P/E				EV/EBIT				P/B			
	2023	2024	2025E	2026E	2023	2024	2025E	2026E	2023	2024	2025E	2026E
Hon Hai Precision Industry Co Ltd	10.4	17.0	13.1	11.6	7.4	12.0	10.2	8.7	1.6	1.5	1.4	1.3
TT Electronics	24.5	31.9	28.6	23.9	20.2	23.4	20.9	17.3	6.7	5.9	5.0	4.5
Jabil Inc	19.0	9.8	23.8	20.6	10.3	9.3	16.4	14.7	10.4	13.2	15.4	13.9
Pegatron Corp	14.9	14.6	12.5	11.8	16.8	16.9	12.1	10.2	1.1	1.1	1.0	1.0
Universal Scientific Industrial Shangh	17.4	22.0	19.9	15.4	13.5	16.0	15.3	11.6	1.8	1.9	1.5	1.5
Fabrinet	19.3	30.2	30.4	26.5	16.1	28.8	28.7	24.6	7.6	6.5	5.6	4.8
Accton Technology Corp	33.0	36.2	22.4	19.3	23.5	30.1	16.9	14.4	17.9	14.5	9.4	7.1
Foxconn Interconnect Technology	14.7	15.6	15.6	15.0	9.7	9.6	9.1	8.7	1.2	1.3	1.2	1.2
Sanmina Corp	10.5	17.6	16.8	14.2	6.3	10.3	10.7	9.5	1.4	2.4	n.a.	n.a.
Inventec Corp	31.0	24.8	18.0	15.1	28.1	18.7	14.1	13.3	2.6	2.4	2.2	2.1
Universal Scientific Industrial	18.8	34.1	17.4	16.2	12.5	19.2	14.0	12.7	2.9	2.9	2.4	2.1
Foxconn Interconnect Technology Ltd	8.3	21.7	11.7	8.9	5.5	19.2	8.6	6.9	1.0	0.9	0.9	0.8
Celestica Inc	14.4	25.6	33.7	28.3	10.8	19.5	26.4	22.2	13.8	5.6	n.a.	n.a.
Ducommun Inc	45.7	30.3	23.9	19.6	21.5	18.4	19.1	16.0	2.1	2.0	1.9	1.8
Sercomm Corp	15.3	16.3	13.4	10.4	11.1	11.5	9.1	6.6	2.3	1.9	1.7	0.0
Note AB (publ)	13.5	17.2	19.2	16.8	11.3	11.7	14.9	13.3	3.1	3.4	3.2	2.7
Kitron ASA	11.7	20.5	25.4	19.3	10.4	14.3	18.5	14.9	7.2	5.8	4.4	3.9
Scanfil Oyj	10.5	13.9	18.1	15.6	9.2	10.9	13.8	11.4	2.9	2.6	2.4	2.2
SLIX Corp	8.4	15.1	10.1	8.9	9.2	10.4	n.a.	n.a.	0.7	0.6	0.5	0.5
TT electronics PLC	5.7	9.1	9.7	7.1	9.5	8.3	9.6	7.5	0.6	0.7	0.9	0.8
Hanza AB	16.1	30.3	20.9	15.3	12.2	14.8	16.0	13.0	3.9	3.3	2.7	2.4
Cicor Technologies Ltd	18.9	9.9	27.8	21.6	6.9	7.8	19.9	15.2	4.7	5.5	4.8	3.9
Valuetronics Holdings Ltd	8.3	7.0	9.7	11.5	n.a.	4.2	4.5	5.0	0.7	0.8	1.4	0.8
Lacroix Group SA	16.2	n.a.	n.a.	n.a.	11.2	n.a.	n.a.	n.a.	0.8	n.a.	n.a.	n.a.
Inission AB	11.0	10.8	12.6	8.3	8.2	10.7	10.8	8.3	1.6	1.2	1.1	1.0
Group median	14.9	17.4	18.0	15.4	10.9	13.2	14.1	12.7	2.3	2.4	2.0	1.9
Incap (Nordea)	10.3	12.8	19.8	13.4	7.2	8.6	9.5	7.4	2.1	2.3	2.1	1.9
diff. from average	-31%	-27%	10%	-13%	-34%	-34%	-32%	-42%	-8%	-6%	6%	-4%

Source: LSEG Data & Analytics and Nordea estimates

Reported numbers and forecasts

INCOME STATEMENT

EURm	2017	2018	2019	2020	2021	2022	2023	2024	2025E	2026E	2027E
Total revenue	49	59	71	106	170	264	222	230	223	251	276
Revenue growth	25.7%	21.5%	20.5%	49.9%	59.4%	55.3%	-16.0%	3.8%	-3.0%	12.5%	10.0%
of which organic	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
of which FX	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA	5	9	11	16	29	43	33	35	33	39	42
Depreciation and impairments PPE	0	-1	-1	-2	-3	-3	-5	-6	-6	-6	-6
of which leased assets	0	0	-1	-1	-1	-1	-2	-2	-2	-2	-2
EBITA	5	9	10	14	26	39	29	30	27	33	35
Amortisation and impairments	0	0	0	-1	-1	0	-1	-1	-1	-1	-1
EBIT	5	9	10	13	26	39	28	29	26	32	35
of which associates	0	0	0	0	0	0	0	0	0	0	0
Associates excluded from EBIT	0	0	0	0	0	0	0	0	0	0	0
Net financials	-1	-1	0	-1	0	-2	-2	1	-3	-1	-1
of which lease interest	0	0	0	0	0	0	0	0	0	0	0
Changes in value, net	0	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	4	8	10	12	26	37	26	30	23	31	34
Reported taxes	-1	-2	-3	-2	-5	-9	-7	-7	-8	-7	-8
Net profit from continued operations	3	6	6	9	21	28	20	23	15	24	26
Discontinued operations	0	0	0	0	0	0	0	0	0	0	0
Minority interests	0	0	0	0	0	0	0	0	0	0	0
Net profit to equity	3	6	6	9	21	28	20	23	15	24	26
EPS, EUR	0.14	0.27	0.29	0.40	0.72	0.94	0.67	0.77	0.52	0.81	0.88
DPS, EUR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
of which ordinary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
of which extraordinary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Profit margin in percent

EBITDA	10.2%	15.5%	16.1%	15.0%	17.2%	16.2%	15.1%	15.4%	14.7%	15.4%	15.0%
EBITA	9.3%	14.6%	14.2%	12.7%	15.6%	14.9%	13.0%	13.0%	12.0%	13.0%	12.8%
EBIT	9.3%	14.6%	14.2%	11.8%	15.3%	14.7%	12.7%	12.7%	11.7%	12.7%	12.6%

Adjusted earnings

EBITDA (adj)	5	9	11	16	29	43	36	36	34	39	42
EBITA (adj)	5	9	10	14	26	39	31	31	28	33	35
EBIT (adj)	5	9	10	13	26	39	31	30	27	32	35
EPS (adj, EUR)	0.14	0.27	0.29	0.40	0.72	0.94	0.75	0.80	0.55	0.81	0.88

Adjusted profit margins in percent

EBITDA (adj)	10.2%	15.5%	16.1%	15.0%	17.2%	16.2%	16.1%	15.8%	15.0%	15.4%	15.0%
EBITA (adj)	9.3%	14.6%	14.2%	12.7%	15.6%	14.9%	14.0%	13.4%	12.4%	13.0%	12.8%
EBIT (adj)	9.3%	14.6%	14.2%	11.8%	15.3%	14.7%	13.8%	13.1%	12.1%	12.7%	12.6%

Performance metrics

CAGR last 5 years											
Net revenue	-5.4%	18.0%	30.9%	28.4%	34.5%	40.3%	30.3%	26.5%	15.9%	8.1%	0.9%
EBITDA	n.m.	n.m.	61.0%	34.0%	47.9%	53.8%	29.6%	25.4%	15.5%	5.8%	-0.6%
EBIT	n.m.	n.m.	56.9%	27.8%	47.1%	53.7%	26.7%	23.7%	15.7%	4.3%	-2.2%
EPS	n.a.	n.a.	n.a.	n.a.	49.2%	45.8%	20.2%	21.8%	5.3%	2.3%	-1.3%
DPS	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Average last 5 years											
Average EBIT margin	4.3%	11.1%	12.4%	12.2%	13.6%	14.4%	13.9%	13.6%	13.4%	13.0%	12.5%
Average EBITDA margin	4.8%	11.8%	13.5%	14.1%	15.6%	16.2%	15.9%	15.8%	15.7%	15.4%	15.1%

VALUATION RATIOS - ADJUSTED EARNINGS

EURm	2017	2018	2019	2020	2021	2022	2023	2024	2025E	2026E	2027E
P/E (adj)	7.4	4.6	10.1	9.1	21.8	18.2	10.3	12.8	19.8	13.4	12.3
EV/EBITDA (adj)	5.5	3.3	5.5	5.6	15.8	12.0	6.1	7.2	7.7	6.1	5.1
EV/EBITA (adj)	6.1	3.4	6.3	6.6	17.4	13.1	7.0	8.5	9.3	7.2	6.0
EV/EBIT (adj)	6.1	3.4	6.3	7.1	17.8	13.2	7.2	8.7	9.6	7.4	6.1

VALUATION RATIOS - REPORTED EARNINGS

EURm	2017	2018	2019	2020	2021	2022	2023	2024	2025E	2026E	2027E
P/E	7.4	4.6	10.1	9.1	21.8	18.2	11.5	13.3	20.8	13.4	12.3
EV/Sales	0.57	0.50	0.89	0.84	2.72	1.95	0.99	1.13	1.15	0.94	0.77
EV/EBITDA	5.5	3.3	5.5	5.6	15.8	12.0	6.6	7.3	7.8	6.1	5.1
EV/EBITA	6.1	3.4	6.3	6.6	17.4	13.1	7.6	8.7	9.6	7.2	6.0
EV/EBIT	6.1	3.4	6.3	7.1	17.8	13.2	7.8	8.9	9.8	7.4	6.1
Dividend yield (ord.)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FCF yield	5.4%	7.1%	9.8%	-5.6%	1.0%	-1.2%	11.1%	10.0%	6.9%	7.0%	7.8%
FCF Yield bef A&D, lease adj	5.4%	7.1%	8.9%	2.3%	1.1%	-1.3%	15.2%	10.4%	6.4%	6.4%	7.3%
Payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source: Company data and Nordea estimates

BALANCE SHEET

EURm	2017	2018	2019	2020	2021	2022	2023	2024	2025E	2026E	2027E
Intangible assets	1	1	1	12	12	11	14	14	13	13	12
of which R&D	0	0	0	0	0	0	0	0	0	0	0
of which other intangibles	0	0	0	5	5	4	6	6	5	4	3
of which goodwill	1	1	1	7	8	7	8	9	9	9	9
Tangible assets	3	5	7	11	14	21	30	31	29	30	32
of which leased assets	0	0	2	6	7	7	8	7	5	5	5
Shares associates	0	0	0	0	0	0	0	0	0	0	0
Interest bearing assets	0	0	0	0	0	0	0	0	0	0	0
Deferred tax assets	0	0	0	1	1	0	1	1	1	1	1
Other non-IB non-current assets	0	0	0	0	0	0	0	0	0	0	0
Other non-current assets	1	0	0	0	0	1	0	0	0	0	0
Total non-current assets	5	6	9	24	27	33	45	47	44	44	45
Inventory	8	12	11	24	59	92	71	61	57	62	65
Accounts receivable	9	12	11	24	34	36	24	35	31	35	39
Short-term leased assets	0	0	0	0	0	0	0	0	2	2	2
Other current assets	0	0	0	0	0	0	0	0	0	0	0
Cash and bank	3	3	6	4	9	8	43	72	88	106	127
Total current assets	20	26	28	52	102	136	137	168	179	205	233
Assets held for sale	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Total assets	25	32	36	76	129	169	182	215	223	249	278
Shareholders equity	10	16	22	39	63	87	107	133	148	172	198
Of which preferred stocks	0	0	0	0	0	0	0	0	0	0	0
Of which equity part of hybrid debt	0	0	0	0	0	0	0	0	0	0	0
Minority interest	0	0	0	0	0	0	0	0	0	0	0
Total Equity	10	16	22	39	63	87	107	133	148	172	198
Deferred tax	0	0	0	1	1	1	1	2	2	2	2
Long term interest bearing debt	2	1	2	2	1	5	24	22	18	16	14
Pension provisions	0	0	0	0	0	0	0	0	0	0	0
Other long-term provisions	0	0	1	0	0	0	0	0	0	0	0
Other long-term liabilities	0	0	0	0	0	0	0	0	0	0	0
Non-current lease debt	0	0	2	3	2	5	7	5	5	5	5
Convertible debt	0	0	0	0	0	0	0	0	0	0	0
Shareholder debt	0	0	0	0	0	0	0	0	0	0	0
Hybrid debt	0	0	0	0	0	0	0	0	0	0	0
Total non-current liabilities	2	1	6	9	6	13	33	32	28	26	24
Short-term provisions	0	1	0	1	0	0	0	1	1	1	1
Accounts payable	7	10	7	25	53	57	38	45	43	48	53
Current lease debt	0	0	1	1	1	2	2	2	2	2	2
Other current liabilities	0	0	0	0	0	0	0	0	0	0	0
Short term interest bearing debt	5	5	1	2	6	9	2	2	2	1	1
Total current liabilities	12	15	10	30	60	68	42	50	47	52	57
Liabilities for assets held for sale	0	0	0	0	0	0	0	0	0	0	0
Total liabilities and equity	25	32	37	77	130	168	182	215	223	249	278
Balance sheet and debt metrics											
Net debt	4	3	0	5	2	14	-8	-41	-62	-82	-105
of which lease debt	0	0	2	5	4	7	8	7	7	7	7
Working capital	10	14	14	23	40	71	57	51	46	49	51
Invested capital	15	19	23	47	67	104	102	97	90	94	96
Capital employed	18	21	28	48	74	109	141	164	175	196	220
ROE	34.0%	44.7%	33.3%	30.5%	41.5%	36.7%	20.4%	19.0%	10.9%	14.8%	14.0%
ROIC	23.8%	38.0%	36.3%	27.4%	34.5%	34.4%	22.5%	23.0%	21.8%	26.5%	27.8%
ROCE	27.0%	46.8%	42.8%	34.7%	44.1%	43.1%	25.2%	22.2%	17.6%	17.9%	17.4%
Net debt/EBITDA	0.9	0.3	0.0	0.3	0.1	0.3	-0.3	-1.2	-1.9	-2.1	-2.5
Interest coverage	-13.4	7.8	12.8	8.8	28.1	54.6	20.4	16.3	5.5	20.6	22.8
Equity ratio	42.0%	49.1%	58.6%	50.3%	48.4%	51.9%	58.5%	61.9%	66.5%	69.0%	71.2%
Net gearing	41.9%	16.6%	0.0%	13.9%	2.7%	15.6%	-7.9%	-31.0%	-41.5%	-47.6%	-53.1%

Source: Company data and Nordea estimates

CASH FLOW STATEMENT

EURm	2017	2018	2019	2020	2021	2022	2023	2024	2025E	2026E	2027E
EBITDA (adj) for associates	5	9	11	16	29	43	33	35	33	39	42
Paid taxes	-9	-2	-3	-3	-5	-5	-5	-6	-8	-7	-8
Net financials	0	0	0	-1	-1	-1	-1	-2	-3	-1	-1
Change in provisions	0	1	1	-1	0	0	0	0	0	0	0
Change in other LT non-IB	0	1	0	1	0	0	0	1	0	0	0
Cash flow to/from associates	0	0	0	0	0	0	0	0	0	0	0
Dividends paid to minorities	0	0	0	0	0	0	0	0	0	0	0
Other adj to reconcile to cash flow	8	-1	-2	0	2	-2	-3	-3	0	0	0
Funds from operations (FFO)	4	7	8	13	25	35	24	26	22	31	33
Change in NWC	-2	-3	0	-8	-16	-36	21	13	5	-3	-2
Cash flow from operations (CFO)	2	4	7	5	10	-1	45	39	27	27	31
Capital expenditure	-1	-2	-1	-3	-5	-5	-7	-6	-4	-5	-6
Free cash flow before A&D	1	2	6	2	5	-6	38	33	22	22	25
Proceeds from sale of assets	0	0	0	0	0	0	0	0	0	0	0
Acquisitions	0	0	0	-7	-1	0	-12	-3	0	0	0
Free cash flow	1	2	6	-5	4	-6	25	30	22	22	25
Free cash flow bef A&D, lease adj	1	2	6	2	5	-6	35	31	20	20	23
Dividends paid	0	0	0	0	0	0	0	0	0	0	0
Equity issues / buybacks	0	0	0	11	0	0	0	0	0	0	0
Net change in debt	0	-2	-2	-6	2	6	12	-4	-4	-3	-2
Other financing adjustments	0	0	0	0	0	0	0	0	-2	-2	-2
Other non-cash adjustments	0	0	-1	-2	-1	-2	-2	3	0	0	0
Change in cash	1	0	3	-2	5	-2	35	30	16	17	21
Cash flow metrics											
Capex/D&A	n.m.	n.m.	81.6%	83.5%	n.m.	n.m.	n.m.	89.3%	67.2%	75.7%	83.4%
Capex/Sales	1.4%	3.7%	1.6%	2.6%	2.7%	2.1%	3.1%	2.4%	2.0%	2.0%	2.0%
Key information											
Share price year end (/current)	1	1	3	4	16	17	8	10	11	11	11
Market cap.	23	27	63	84	460	501	227	302	319	319	319
Enterprise value	28	30	63	90	462	515	219	260	257	237	214
Diluted no. of shares, year-end (m)	21.8	21.8	21.8	22.9	29.3	29.3	29.4	29.4	29.4	29.4	29.4

Source: Company data and Nordea estimates

Disclaimer and legal disclosures

Origin of the report

This publication or report originates from: Nordea Bank Abp, including its branches Nordea Danmark, Filial af Nordea Bank Abp, Finland, Nordea Bank Abp, filial i Norge and Nordea Bank Abp, filial i Sverige (together "Nordea") acting through their units Nordea Markets and Equity Sales & Research.

Nordea Bank Abp is supervised by the European Central Bank and the Finnish Financial Supervisory Authority and the branches are supervised by the European Central Bank and the Finnish Financial Supervisory Authority and the Financial Supervisory Authorities in their respective countries.

Content of report

This report has been prepared solely by Nordea Markets or Equity Sales & Research.

Opinions or suggestions from Nordea Markets credit and equity research may deviate from one another or from opinions presented by other departments in Nordea. This may typically be the result of differing time horizons, methodologies, contexts or other factors.

The information provided herein is not intended to constitute and does not constitute investment advice nor is the information intended as an offer or solicitation for the purchase or sale of any financial instrument. The information contained herein has no regard to the specific investment objectives, the financial situation or particular needs of any particular recipient. Relevant and specific professional advice should always be obtained before making any investment or credit decision.

Opinions or ratings are based on one or more methods of valuation, for instance cash flow analysis, use of multiples, behavioural technical analyses of underlying market movements in combination with considerations of the market situation and the time horizon. Key assumptions of forecasts or ratings in research cited or reproduced appear in the research material from the named sources. The date of publication appears from the research material cited or reproduced. Opinions and estimates may be updated in subsequent versions of the report, provided that the relevant company/issuer is treated anew in such later versions of the report.

Validity of the report

All opinions and estimates in this report are, regardless of source, given in good faith, and may only be valid as of the stated date of this report and are subject to change without notice.

No individual investment or tax advice

The report is intended only to provide general and preliminary information to investors and shall not be construed as the basis for any investment decision. This report has been prepared by Nordea Markets or Equity Sales & Research as general information for private use of investors to whom the report has been distributed, but it is not intended as a personal recommendation of particular financial instruments or strategies and thus it does not provide individually tailored investment advice, and does not take into account the individual investor's particular financial situation, existing holdings or liabilities, investment knowledge and experience, investment objective and horizon or risk profile and preferences. The investor must particularly ensure the suitability of an investment as regards his/her financial and fiscal situation and investment objectives. The investor bears the risk of losses in connection with an investment.

Before acting on any information in this report, it is recommendable to consult (without being limited to) one's financial, legal, tax, accounting, or regulatory advisor in any relevant jurisdiction.

The information contained in this report does not constitute advice on the tax consequences of making any particular investment decision. Each investor shall make his/her own appraisal of the tax and other financial merits of his/her investment.

Sources

This report may be based on or contain information, such as opinions, estimates and valuations which emanate from: Nordea Markets' or Equity Sales & Research analysts or representatives, publicly available information, information from other units of Nordea, or other named sources.

To the extent this publication or report is based on or contain information emanating from other sources ("Other Sources") than Nordea Markets or Equity Sales & Research ("External Information"), Nordea Markets or Equity Sales & Research has deemed the Other Sources to be reliable but neither Nordea, others associated or affiliated with Nordea nor any other person, do guarantee the accuracy, adequacy or completeness of the External Information.

Limitation of liability

Nordea or other associated and affiliated companies assume no liability as regards to any investment, divestment or retention decision taken by the investor on the basis of this report. In no event will Nordea or other associated and affiliated companies be liable for direct, indirect or incidental, special or consequential damages (regardless of whether being considered as foreseeable or not) resulting from the information in this report.

Risk information

The risk of investing in certain financial instruments, including those mentioned in this report, is generally high, as their market value is exposed to a lot of different factors such as the operational and financial conditions of the relevant company, growth prospects, change in interest rates, the economic and political environment, foreign exchange rates, shifts in market sentiments etc. Where an investment or security is denominated in a different currency to the investor's currency of reference, changes in rates of exchange may have an adverse effect on the value, price or income of or from that investment to the investor. Past performance is not a guide to future performance. Estimates of future performance are based on assumptions that may not be realized. When investing in individual shares, the investor may lose all or part of the investments.

Conflicts of interest

Readers of this document should note that Nordea Markets or Equity Sales & Research has received remuneration from the company mentioned in this document for the production of the report. The remuneration is not dependent on the content of the report.

Nordea, affiliates or staff in Nordea, may perform services for, solicit business from, hold long or short positions in, or otherwise be interested in the investments (including derivatives) of any company mentioned in the report.

To limit possible conflicts of interest and counter the abuse of inside knowledge, the analysts of Nordea Markets and Equity Sales & Research are subject to internal rules on sound ethical conduct, the management of inside information, handling of unpublished research material, contact with other units of Nordea and personal account dealing. The internal rules have been prepared in accordance with applicable legislation and relevant industry standards. The object of the internal rules is for example to ensure that no analyst will abuse or cause others to abuse confidential information. It is the policy of Nordea that no link exists between revenues from capital markets activities and individual analyst remuneration. Nordea and the branches are members of national stockbrokers' associations in each of the countries in which Nordea has head offices. Internal rules have been developed in accordance with recommendations issued by the stockbrokers associations. This material has been prepared following the Nordea Conflict of Interest Policy, which may be viewed at www.nordea.com/mifid.

Please find a list of all recommendations disseminated by Nordea Equities during the preceding 12-month period here: <https://research.nordea.com/compliance>

Distribution restrictions

The securities referred to in this report may not be eligible for sale in some jurisdictions. This report is not intended for, and must not be distributed to private customers in the UK or the US or to customers in any other jurisdiction where restrictions may apply.

This research report has not been prepared for distribution outside the EU, the UK or the US. The content of this research report is not a product disclosure statement or other regulated document for the purposes of the Australian Corporations Act 2001 (CTH). The distribution of this research report in Australia has not been authorised by any regulatory authority in Australia, and Nordea bank Abp is not licensed by the Australian Securities and Investment Commission to provide financial services in Australia.

This publication or report may be distributed in the UK to institutional investors by Nordea Bank Abp London Branch of 6th Floor, 5 Aldermanbury Square, London, EC2V 7AZ, which is under supervision of the European Central Bank, Finanssivalvonta (Financial Supervisory Authority) in Finland and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority in the United Kingdom. Details about the extent of our regulation by the Financial Conduct Authority and Prudential Regulation Authority are available upon request.

Nordea Bank Abp ("Nordea") research is not "globally branded" research. Nordea research reports are intended for distribution in the United States solely to "major U.S. institutional investors," as defined in Rule 15a-6 under the Securities Exchange Act of 1934. Any transactions in securities discussed within the research reports will be chaperoned by Nordea Securities LLC ("Nordea Securities"), an affiliate of Nordea and a SEC registered broker dealer and member of FINRA. Nordea Securities does not employ research analysts and has no contractual relationship with Nordea that is reasonably likely to inform the content of Nordea research reports. Nordea makes all research content determinations without any input from Nordea Securities.

The research analyst(s) named on this report are not registered/qualified as research analysts with FINRA. Such research analyst(s) are also not registered with Nordea Securities and therefore may not be subject to FINRA Rule 2241 or FINRA Rule 2242 restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account.

This report may not be mechanically duplicated, photocopied or otherwise reproduced, in full or in part, under applicable copyright laws.

Analyst Shareholding

Nordea analysts do not hold shares in the companies that they cover.
No holdings or other affiliations by analysts or associates.

Fair value and sensitivity

We calculate our fair values by weighting DCF, DDM, SOTP, asset-based and other standard valuation methods. Our fair values are sensitive to changes in valuation assumptions, of which growth, margins, tax rates, working capital ratios, investment-to-sales ratios and cost of capital are typically the most sensitive. It should be noted that our fair values would change by a disproportionate factor if changes are made to any or all valuation assumptions, owing to the non-linear nature of the standard valuation models applied (mentioned above). As a consequence of the standard valuation models we apply, changes of 1-2 percentage points in any single valuation assumption can change the derived fair value by as much as 30% or more. All research is produced on an ad hoc basis and will be updated when the circumstances require it.

Marketing Material

This research report should be considered marketing material, as it has been commissioned and paid for by the subject company, and has not been prepared in accordance with the regulations designed to promote the independence of investment research and it is not subject to any legal prohibition on dealing ahead of the dissemination of the report. However, Nordea Markets analysts are according to internal policies not allowed to hold shares in the companies/sectors that they cover.

Market-making obligations and other significant financial interest

Nordea has no market-making obligations in Incap shares.

As of 26/07/2025, Nordea Abp holds no positions of 0.5% or more of shares issued by Incap.

As of the publication of this report, the issuer does not hold a position exceeding 5% of the total shares issued in Nordea Abp.

Investment banking transactions and/or services

In view of Nordea's position in its markets, readers should assume that the bank may currently or may in the coming three months and beyond be providing or seeking to provide confidential investment banking and/or ancillary services to the company/ companies.

Issuer Review

This report has not been reviewed by the Issuer prior to publication.

Completion Date

27 Jul 2025, 23:57 CET

Nordea Bank Abp	Nordea Bank Abp, filial i Sverige	Nordea Danmark, Filial af Nordea Bank Abp, Finland	Nordea Bank Abp, filial i Norge
Nordea IB & Equity Division, Equity Research Visiting address: Aleksis Kiven katu 7, Helsinki FI-00020 Nordea Finland Tel: +358 9 1651 Fax: +358 9 165 59710 Reg.no. 2858394-9 Satamaradankatu 5 Helsinki	Nordea IB & Equity Division, Equity Research Visiting address: Smålandsgatan 17 SE-105 71 Stockholm Sweden Tel: +46 8 614 7000 Fax: +46 8 534 911 60	Nordea IB & Equity Division, EquityResearch Visiting address: Grønjordsvej 10 DK-2300 Copenhagen S Denmark Tel: +45 3333 3333 Fax: +45 3333 1520	Nordea IB & Equity Division, Equity Research Visiting address: Essendropsgate 7 N-0107 Oslo Norway Tel: +47 2248 5000 Fax: +47 2256 8650