

23 April 2026

Commissioned research: Scanfil Oyj – Q1 numbers slightly below consensus - FY guidance unchanged

Marketing material commissioned by Scanfil Oyj

Net sales and adjusted EBITA were around 5% below market consensus (LSEG) in Q1. The consolidation, timing, and seasonality of MB Elettronica in Q1 may explain the miss versus consensus on net sales. Scanfil's profitability (EBITA margin) remained healthy in Q1. Organic growth was 6.5% in the quarter, with the Americas delivering the strongest organic revenue growth. The value of new projects won during Q1 increased by 11% year on year. Full-year 2026 guidance is unchanged. The relatively tight revenue guidance range indicates solid visibility on orders and end-market demand, in our view. With a resilient margin profile and a supportive growth story relative to peers, the risk/reward remains attractive, we believe.

EBITA margin was 6.8% in Q1

- Revenue growth was 19% in Q1 y/y.
- Organic revenue growth was 6.5% in Q1 y/y.
- Adj. EBITA margin was 6.8% (consensus 6.9%) in Q1.
- Reported EPS was EUR 0.15 (consensus EUR 0.17).
- Net gearing was 39% end of March.
- Net cash flow from operations was EUR -2m (EUR 11m) in Q1.

Full year 2026 guidance

- Revenue is guided to be EUR 940-1060m (unchanged).
- Consensus (LSEG) for net sales in 2026 has been EUR 999m.
- EBITA is guided to be EUR 64-78m (unchanged, cons EUR 73m).

SCANFIL: DEVIATION TABLE

EURm	Actual Q1 2026	NDA est. Q1 2026	Deviation vs. actual		Consensus Q1 2026	Deviation vs. actual		Actual Q4 2025	q/q	Actual Q1 2025	y/y
Sales	229	238	-9	-4%	240	-11	-5%	211	9%	193	19%
Adj. EBITA	15.6	16.1	-0.5	-3%	16.5	-0.9	-5%	17.0	-8%	12.6	24%
Adj. EBITA margin	6.8%	6.7%	0.1pp		6.9%	-0.1pp		8.1%	-1.2pp	6.5%	0.3pp
EPS	0.15	0.20	-0.05	-24%	0.17	-0.02	-12%	0.20	-24%	0.13	17%

Source: Company data, LSEG and Nordea estimates

SUMMARY TABLE - KEY FIGURES

EURm	2022	2023	2024	2025	2026E	2027E	2028E
Total revenues	844	902	780	797	1,002	1,070	1,135
EBITDA (adj.)	62.8	80.4	73.8	78.0	94.9	101	105
EBIT (adj.)	45.4	61.3	52.6	54.3	67.4	73.2	77.2
EBIT (adj.) margin	5.38%	6.80%	6.74%	6.81%	6.72%	6.84%	6.80%
EPS (adj.)	0.54	0.75	0.60	0.63	0.76	0.83	0.89
EPS (adj.) growth	14.8%	37.7%	-19.5%	3.78%	21.6%	9.25%	7.31%
DPS	0.21	0.23	0.24	0.25	0.27	0.29	0.31
EV/Sales	0.61	0.62	0.71	0.82	0.92	0.85	0.79
EV/EBIT (adj.)	11.3	9.09	10.6	12.1	13.6	12.4	11.6
P/E (adj.)	12.1	10.4	13.7	15.9	16.4	15.0	14.0
P/BV	1.88	1.90	1.83	2.05	2.33	2.11	1.91
Dividend yield	3.19%	2.94%	2.91%	2.51%	2.16%	2.32%	2.48%
FCF yield before AD, lease adj	-3.04%	8.40%	9.28%	4.91%	1.06%	4.96%	4.88%
Net interest bearing debt	85.5	51.7	21.2	11.2	110	97.0	86.2
Net debt/EBITDA	1.36	0.64	0.29	0.14	1.16	0.96	0.82
ROIC	11.8%	14.7%	12.3%	12.4%	12.8%	11.7%	11.7%

Source: Company data and Nordea estimates

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